

Monthly Indicators



January 2019

Despite a strong U.S. economy, historically low unemployment and steady wage growth, home sales began to slow across the nation late last year. Blame was given to a combination of high prices and a steady stream of interest rate hikes by the Federal Reserve. This month, the Fed responded to the growing affordability conundrum. In a move described as a patient approach to further rate changes, the Fed did not increase rates during January 2019.

New Listings decreased 7.7 percent for Single Family homes and 10.8 percent for Condominium homes. Pending Sales decreased 3.7 percent for Single Family homes and 5.1 percent for Condominium homes. Inventory decreased 15.4 percent for Single Family homes and 19.7 percent for Condominium homes.

Median Sales Price increased 3.5 percent to \$730,000 for Single Family homes and 4.4 percent to \$528,450 for Condominium homes. Days on Market decreased 8.7 percent for Single Family homes and 14.3 percent for Condominium homes. Months Supply of Inventory decreased 8.3 percent for Single Family homes and 21.8 percent for Condominium homes.

While the home affordability topic will continue to set the tone for the 2019 housing market, early signs point to an improving inventory situation, including in several markets that are beginning to show regular year-over-year percentage increases. As motivated sellers attempt to get a jump on annual goals, many new listings enter the market immediately after the turn of a calendar year. If home price appreciation falls more in line with wage growth, and rates can hold firm, consumer confidence and affordability are likely to improve.

Quick Facts

- 6.6%	- 4.5%	- 17.5%
Change in Number of Closed Sales All Properties	Change in Number of Median Sales Price All Properties	Change in Number of Homes for Sale All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	1-2018	1-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		142	131	- 7.7%	142	131	- 7.7%
Pending Sales		109	105	- 3.7%	109	105	- 3.7%
Closed Sales		87	63	- 27.6%	87	63	- 27.6%
Days on Market Until Sale		149	136	- 8.7%	149	136	- 8.7%
Median Sales Price		\$705,000	\$730,000	+ 3.5%	\$705,000	\$730,000	+ 3.5%
Average Sales Price		\$1,151,931	\$906,450	- 21.3%	\$1,151,931	\$906,450	- 21.3%
Percent of List Price Received		96.9%	96.6%	- 0.3%	96.9%	96.6%	- 0.3%
Housing Affordability Index		48	46	- 4.2%	48	46	- 4.2%
Inventory of Homes for Sale		585	495	- 15.4%	—	—	—
Months Supply of Inventory		6.0	5.5	- 8.3%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



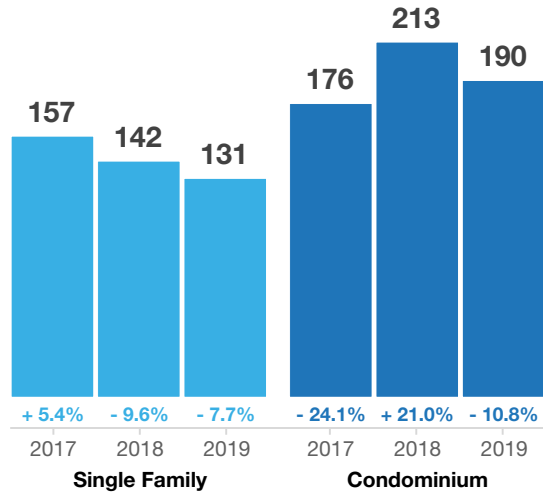
Key Metrics	Historical Sparkbars	1-2018	1-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		213	190	- 10.8%	213	190	- 10.8%
Pending Sales		156	148	- 5.1%	156	148	- 5.1%
Closed Sales		121	130	+ 7.4%	121	130	+ 7.4%
Days on Market Until Sale		175	150	- 14.3%	175	150	- 14.3%
Median Sales Price		\$506,000	\$528,450	+ 4.4%	\$506,000	\$528,450	+ 4.4%
Average Sales Price		\$651,825	\$727,033	+ 11.5%	\$651,825	\$727,033	+ 11.5%
Percent of List Price Received		97.3%	97.7%	+ 0.4%	97.3%	97.7%	+ 0.4%
Housing Affordability Index		67	64	- 4.5%	67	64	- 4.5%
Inventory of Homes for Sale		705	566	- 19.7%	—	—	—
Months Supply of Inventory		5.5	4.3	- 21.8%	—	—	—

New Listings

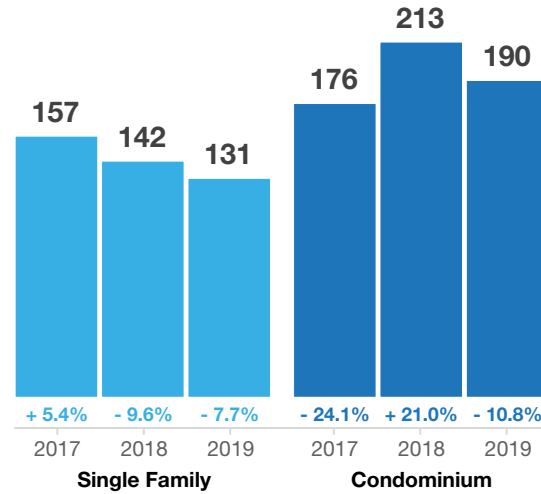
A count of the properties that have been newly listed on the market in a given month.



January

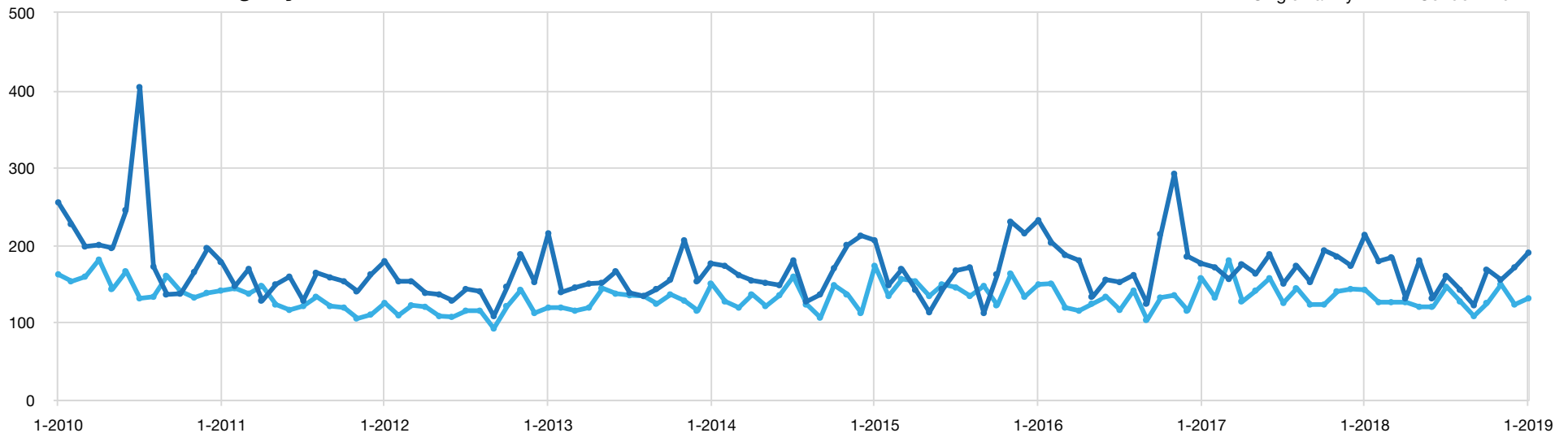


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	126	- 4.5%	179	+ 4.7%
Mar-2018	126	- 30.0%	184	+ 17.9%
Apr-2018	126	- 0.8%	131	- 25.1%
May-2018	120	- 14.9%	180	+ 10.4%
Jun-2018	120	- 23.6%	131	- 30.3%
Jul-2018	146	+ 16.8%	160	+ 6.7%
Aug-2018	127	- 11.8%	142	- 17.9%
Sep-2018	108	- 12.2%	122	- 19.7%
Oct-2018	125	+ 1.6%	168	- 13.0%
Nov-2018	149	+ 6.4%	155	- 16.2%
Dec-2018	123	- 14.0%	171	- 1.2%
Jan-2019	131	- 7.7%	190	- 10.8%
12-Month Avg	127	- 9.3%	159	- 8.6%

Historical New Listings by Month

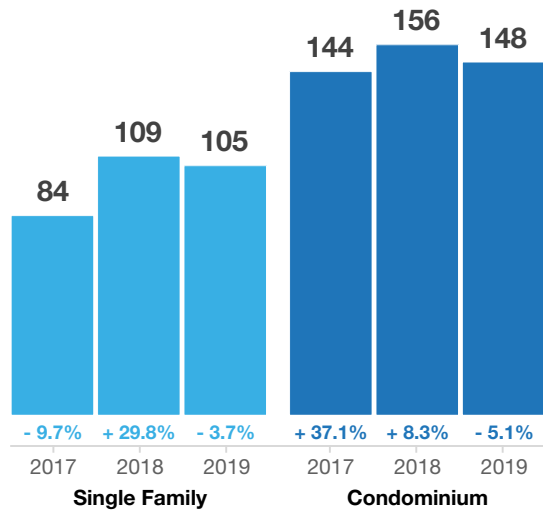


Pending Sales

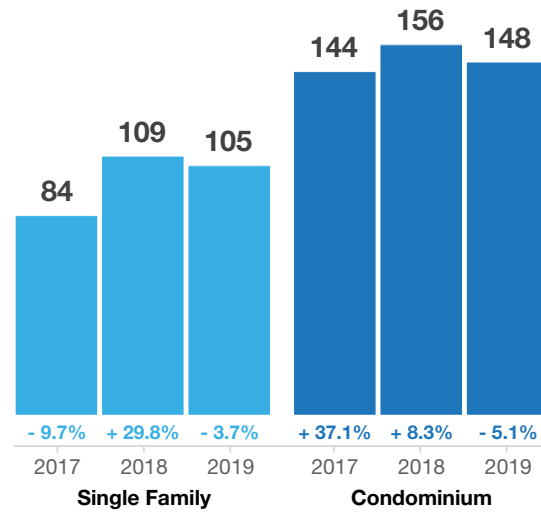
A count of the properties on which offers have been accepted in a given month.



January

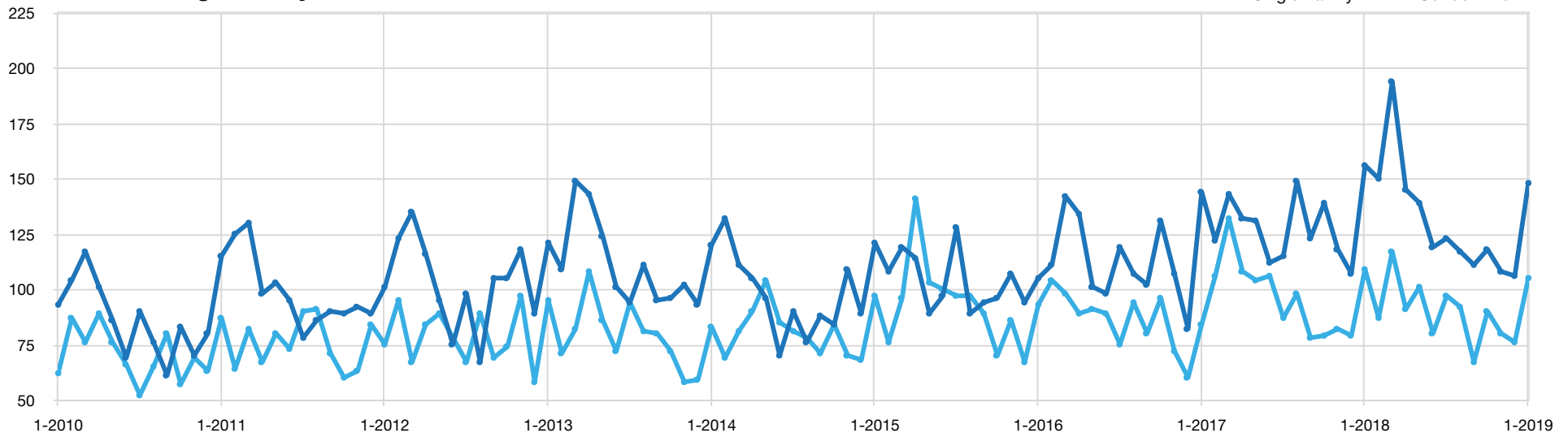


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	87	-17.9%	150	+23.0%
Mar-2018	117	-11.4%	194	+35.7%
Apr-2018	91	-15.7%	145	+9.8%
May-2018	101	-2.9%	139	+6.1%
Jun-2018	80	-24.5%	119	+6.3%
Jul-2018	97	+11.5%	123	+7.0%
Aug-2018	92	-6.1%	117	-21.5%
Sep-2018	67	-14.1%	111	-9.8%
Oct-2018	90	+13.9%	118	-15.1%
Nov-2018	80	-2.4%	108	-8.5%
Dec-2018	76	-3.8%	106	-0.9%
Jan-2019	105	-3.7%	148	-5.1%
12-Month Avg	90	-7.2%	132	+2.3%

Historical Pending Sales by Month

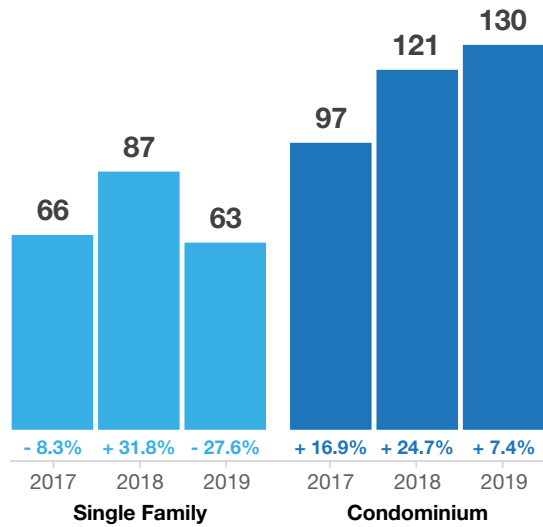


Closed Sales

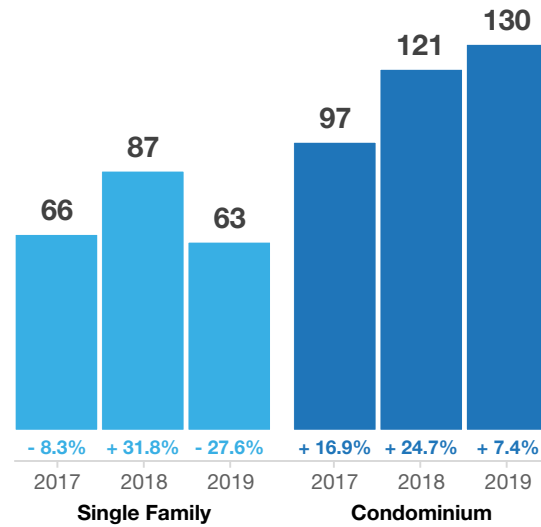
A count of the actual sales that closed in a given month.



January

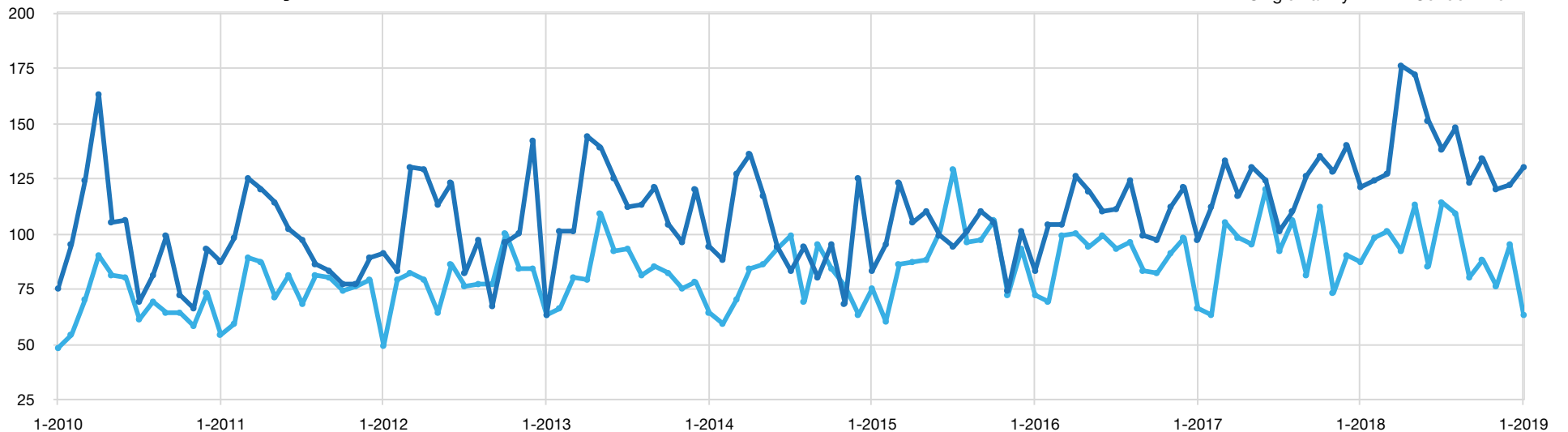


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	98	+ 55.6%	124	+ 10.7%
Mar-2018	101	- 3.8%	127	- 4.5%
Apr-2018	92	- 6.1%	176	+ 50.4%
May-2018	113	+ 18.9%	172	+ 32.3%
Jun-2018	85	- 29.2%	151	+ 21.8%
Jul-2018	114	+ 23.9%	138	+ 36.6%
Aug-2018	109	+ 2.8%	148	+ 34.5%
Sep-2018	80	- 1.2%	123	- 2.4%
Oct-2018	88	- 21.4%	134	- 0.7%
Nov-2018	76	+ 4.1%	120	- 6.3%
Dec-2018	95	+ 5.6%	122	- 12.9%
Jan-2019	63	- 27.6%	130	+ 7.4%
12-Month Avg	93	- 1.1%	139	+ 13.0%

Historical Closed Sales by Month

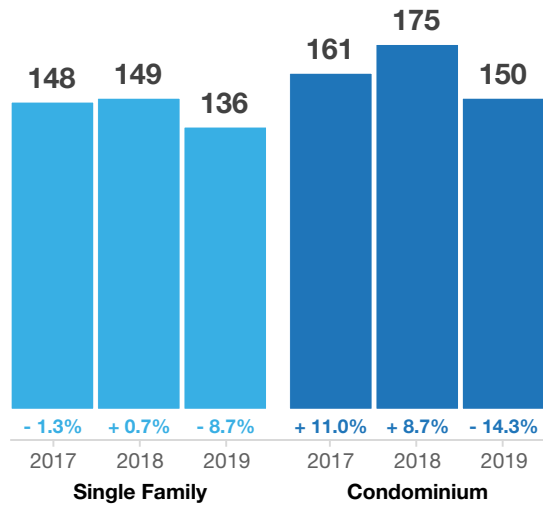


Days on Market Until Sale

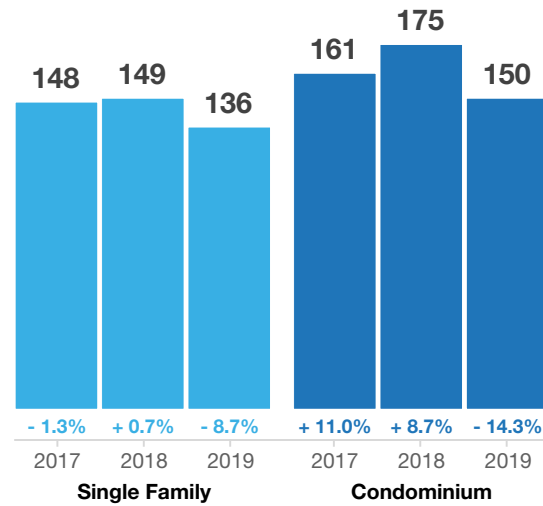
Average number of days between when a property is listed and when it closed in a given month.



January



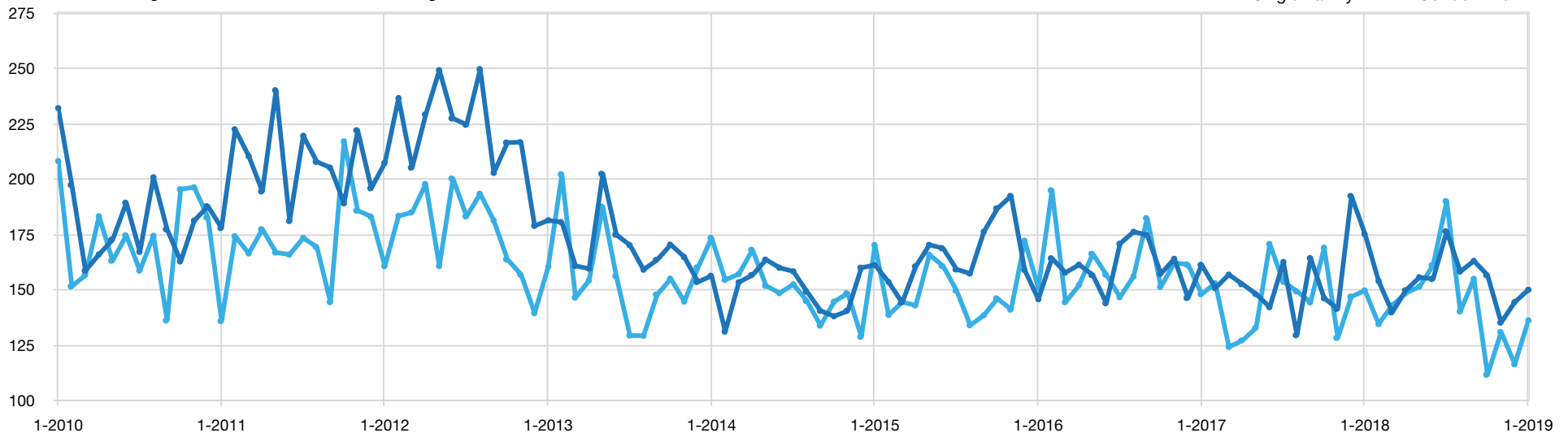
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	134	- 12.4%	154	+ 2.0%
Mar-2018	143	+ 15.3%	139	- 11.5%
Apr-2018	148	+ 16.5%	149	- 2.0%
May-2018	151	+ 14.4%	155	+ 4.7%
Jun-2018	161	- 5.3%	155	+ 9.2%
Jul-2018	190	+ 24.2%	176	+ 8.6%
Aug-2018	140	- 6.0%	158	+ 22.5%
Sep-2018	155	+ 7.6%	163	- 0.6%
Oct-2018	111	- 34.3%	156	+ 6.8%
Nov-2018	131	+ 2.3%	135	- 4.3%
Dec-2018	116	- 21.1%	144	- 25.0%
Jan-2019	136	- 8.7%	150	- 14.3%
12-Month Avg*	144	- 1.4%	153	- 1.3%

* Days on Market for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

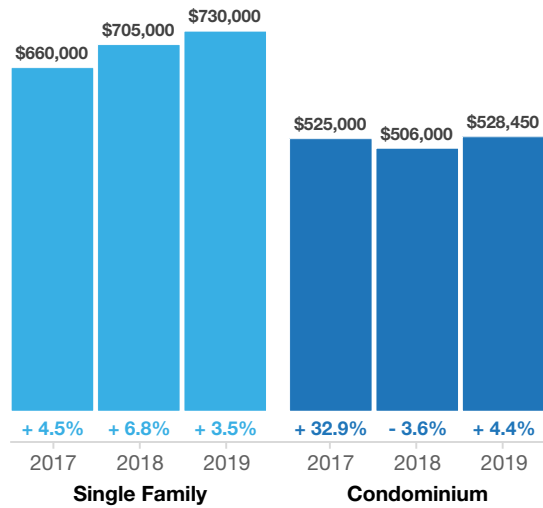


Median Sales Price

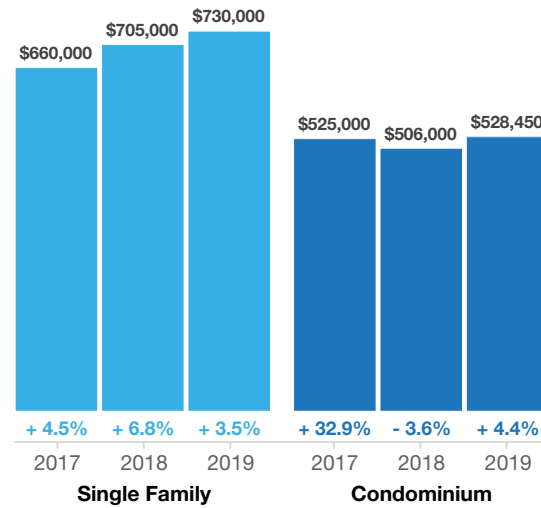
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



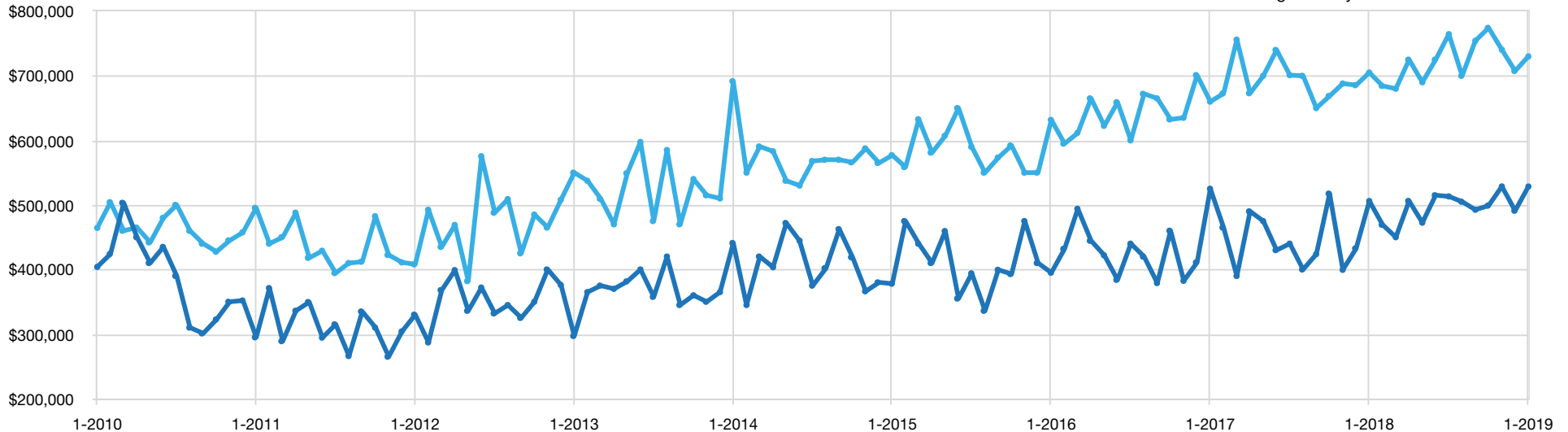
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	\$684,350	+ 1.8%	\$469,250	+ 0.9%
Mar-2018	\$680,000	- 10.1%	\$450,000	+ 15.4%
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$690,000	- 1.4%	\$472,500	- 0.5%
Jun-2018	\$725,000	- 2.0%	\$515,000	+ 19.8%
Jul-2018	\$764,500	+ 9.1%	\$513,163	+ 16.6%
Aug-2018	\$700,000	0.0%	\$504,998	+ 26.2%
Sep-2018	\$754,248	+ 16.0%	\$492,500	+ 16.2%
Oct-2018	\$774,223	+ 15.8%	\$499,000	- 3.6%
Nov-2018	\$740,398	+ 7.6%	\$528,650	+ 32.3%
Dec-2018	\$707,500	+ 3.2%	\$491,000	+ 13.5%
Jan-2019	\$730,000	+ 3.5%	\$528,450	+ 4.4%
12-Month Avg*	\$712,175	+ 2.5%	\$500,000	+ 12.4%

* Median Sales Price for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month

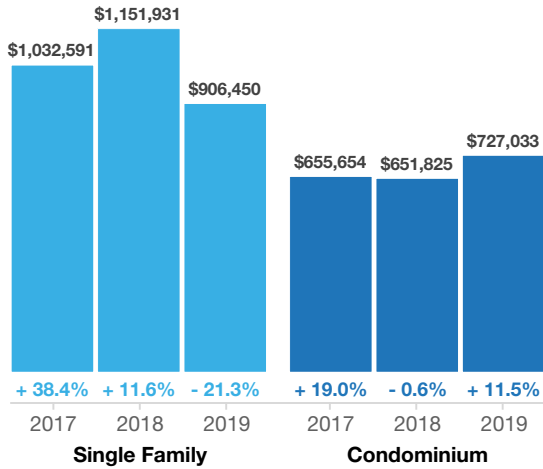


Average Sales Price

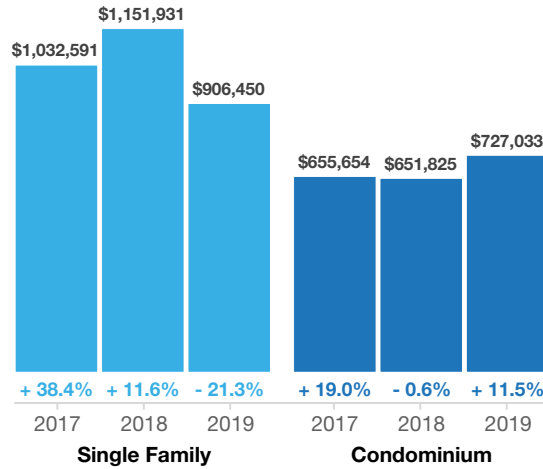
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January



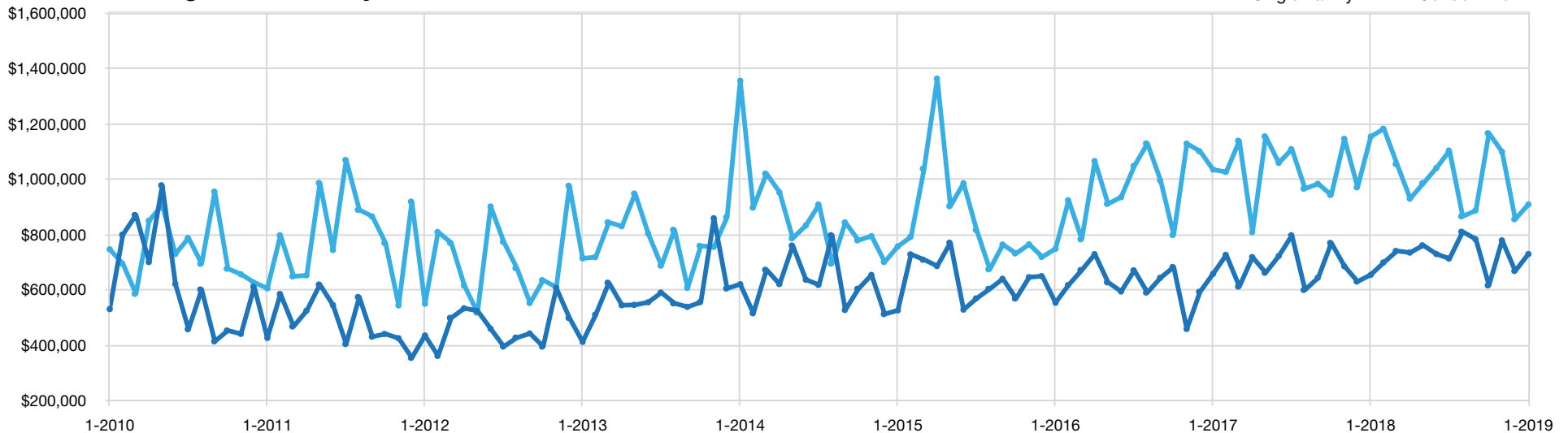
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	\$1,180,498	+ 15.3%	\$696,502	- 3.8%
Mar-2018	\$1,052,880	- 7.4%	\$738,198	+ 21.1%
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$982,847	- 14.7%	\$758,613	+ 15.0%
Jun-2018	\$1,038,374	- 1.8%	\$727,059	+ 1.0%
Jul-2018	\$1,101,322	- 0.5%	\$710,601	- 10.6%
Aug-2018	\$863,491	- 10.4%	\$807,571	+ 35.2%
Sep-2018	\$884,347	- 9.9%	\$781,151	+ 21.8%
Oct-2018	\$1,164,405	+ 23.8%	\$613,650	- 20.0%
Nov-2018	\$1,097,242	- 4.1%	\$776,570	+ 13.7%
Dec-2018	\$853,049	- 11.9%	\$665,926	+ 6.1%
Jan-2019	\$906,450	- 21.3%	\$727,033	+ 11.5%
12-Month Avg*	\$1,006,376	- 2.6%	\$729,198	+ 7.1%

* Avg. Sales Price for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Average Sales Price by Month

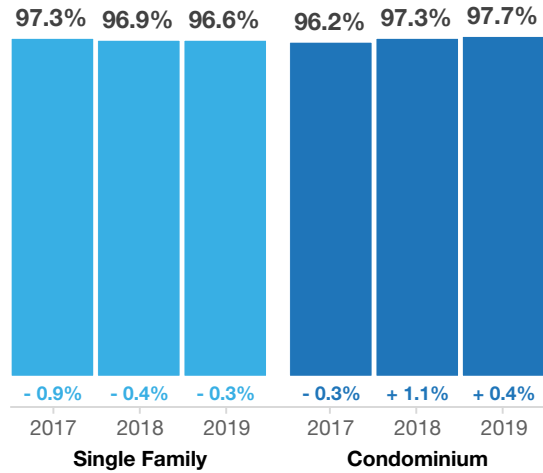


Percent of List Price Received

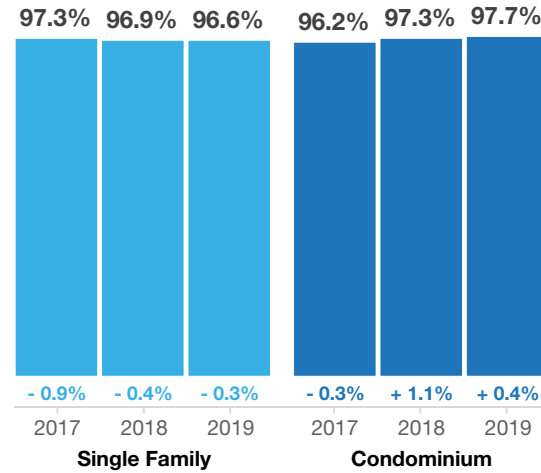
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



January



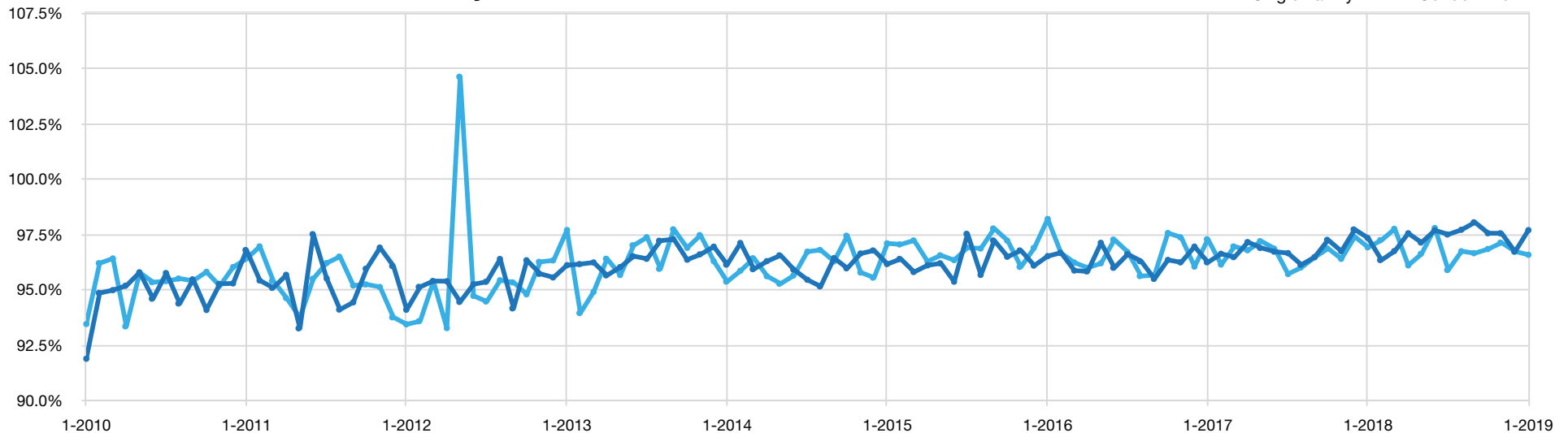
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	97.2%	+ 1.1%	96.3%	- 0.3%
Mar-2018	97.7%	+ 0.8%	96.7%	+ 0.3%
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.6%	- 0.6%	97.1%	+ 0.2%
Jun-2018	97.8%	+ 1.0%	97.7%	+ 1.0%
Jul-2018	95.9%	+ 0.2%	97.5%	+ 0.9%
Aug-2018	96.7%	+ 0.7%	97.7%	+ 1.7%
Sep-2018	96.6%	+ 0.2%	98.0%	+ 1.6%
Oct-2018	96.8%	0.0%	97.5%	+ 0.3%
Nov-2018	97.1%	+ 0.7%	97.5%	+ 0.8%
Dec-2018	96.7%	- 0.7%	96.7%	- 1.0%
Jan-2019	96.6%	- 0.3%	97.7%	+ 0.4%
12-Month Avg*	96.8%	+ 0.2%	97.3%	+ 0.5%

* Pct. of List Price Received for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

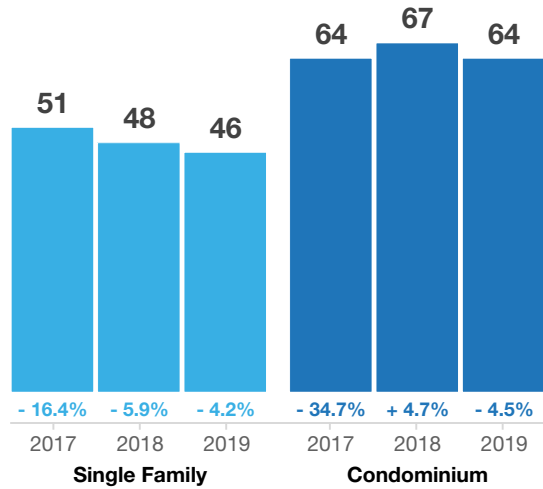


Housing Affordability Index

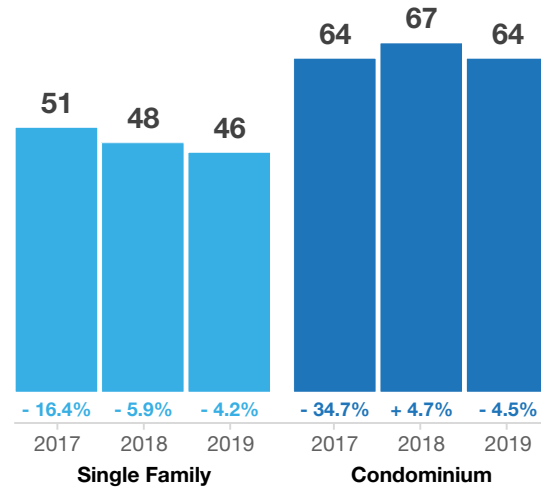
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



January

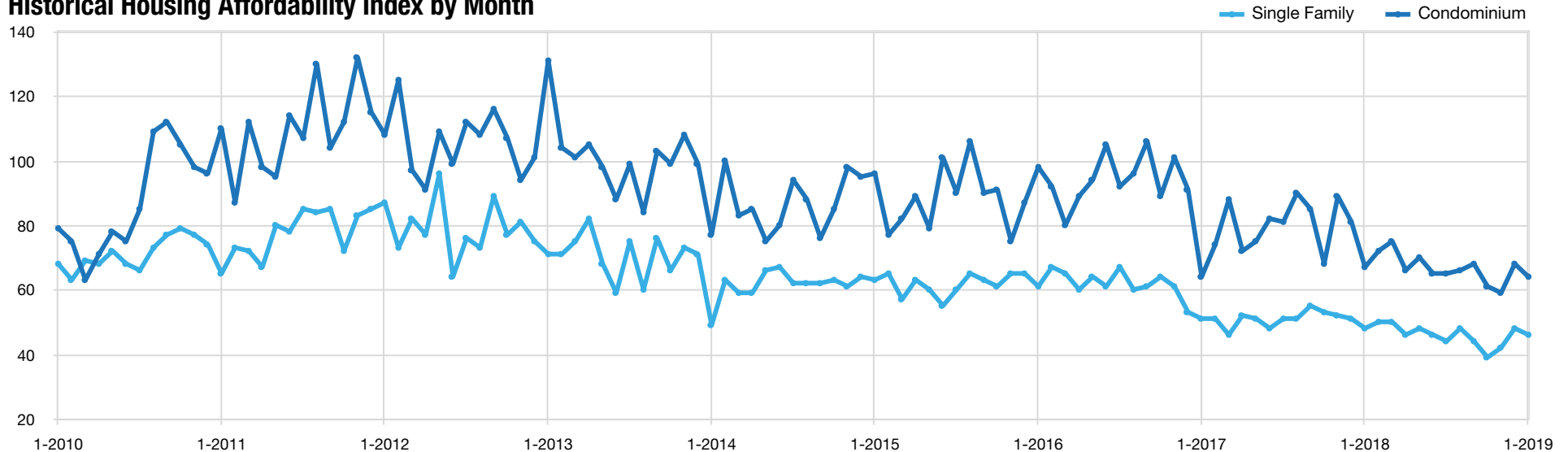


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	50	- 2.0%	72	- 2.7%
Mar-2018	50	+ 8.7%	75	- 14.8%
Apr-2018	46	- 11.5%	66	- 8.3%
May-2018	48	- 5.9%	70	- 6.7%
Jun-2018	46	- 4.2%	65	- 20.7%
Jul-2018	44	- 13.7%	65	- 19.8%
Aug-2018	48	- 5.9%	66	- 26.7%
Sep-2018	44	- 20.0%	68	- 20.0%
Oct-2018	39	- 26.4%	61	- 10.3%
Nov-2018	42	- 19.2%	59	- 33.7%
Dec-2018	48	- 5.9%	68	- 16.0%
Jan-2019	46	- 4.2%	64	- 4.5%
12-Month Avg	46	- 9.8%	67	- 15.2%

Historical Housing Affordability Index by Month

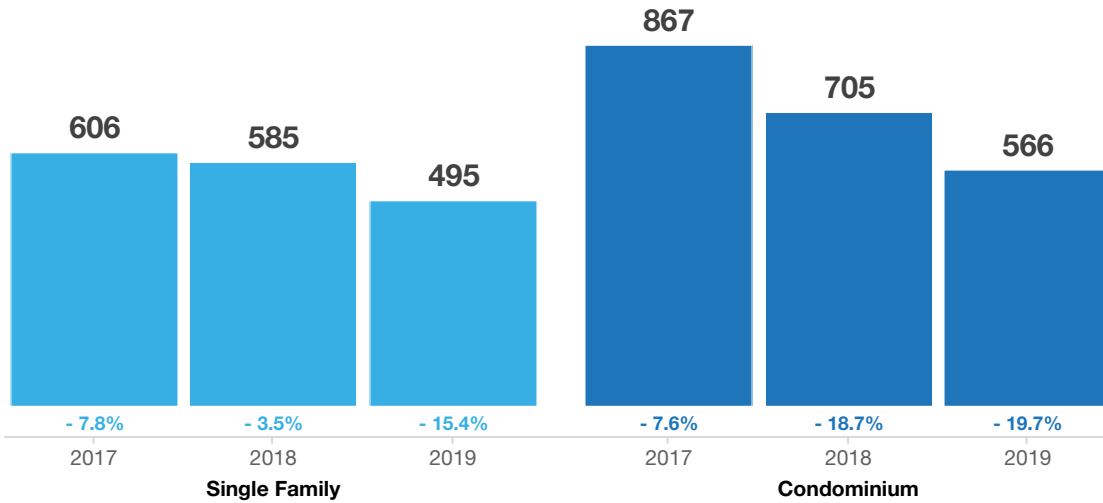


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

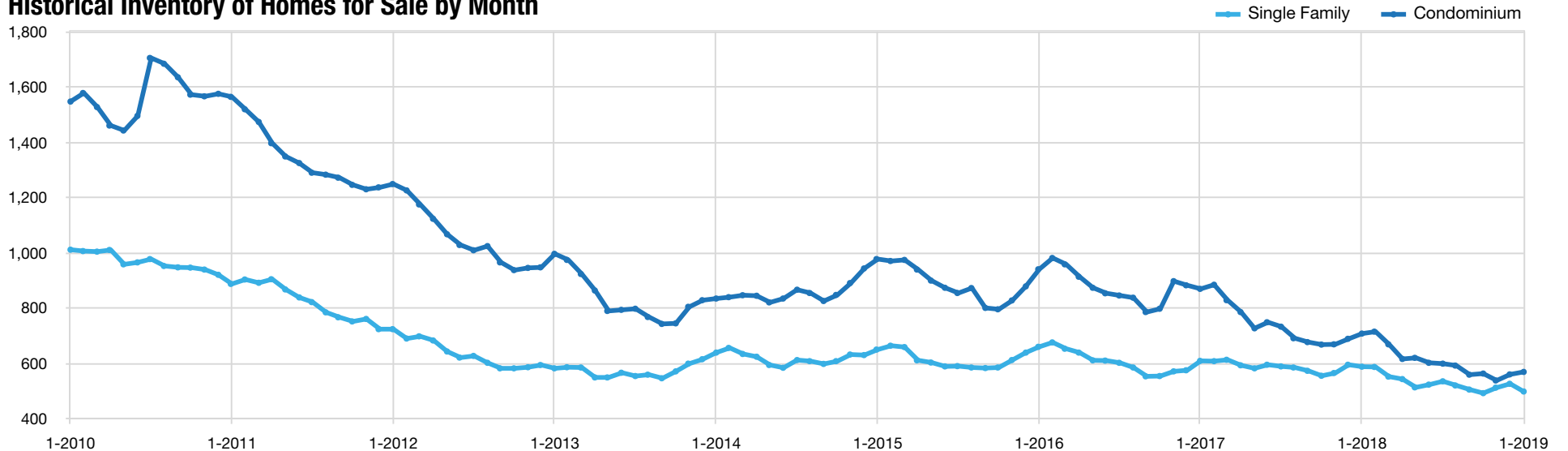


January



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	584	- 3.5%	712	- 19.3%
Mar-2018	549	- 10.0%	666	- 19.4%
Apr-2018	540	- 8.5%	613	- 21.7%
May-2018	510	- 11.9%	617	- 14.8%
Jun-2018	520	- 12.2%	599	- 19.7%
Jul-2018	532	- 9.2%	596	- 18.4%
Aug-2018	517	- 11.2%	589	- 14.4%
Sep-2018	502	- 11.9%	556	- 17.5%
Oct-2018	489	- 11.4%	560	- 15.8%
Nov-2018	509	- 9.4%	535	- 19.7%
Dec-2018	523	- 11.7%	557	- 18.8%
Jan-2019	495	- 15.4%	566	- 19.7%
12-Month Avg	523	- 10.4%	597	- 18.3%

Historical Inventory of Homes for Sale by Month

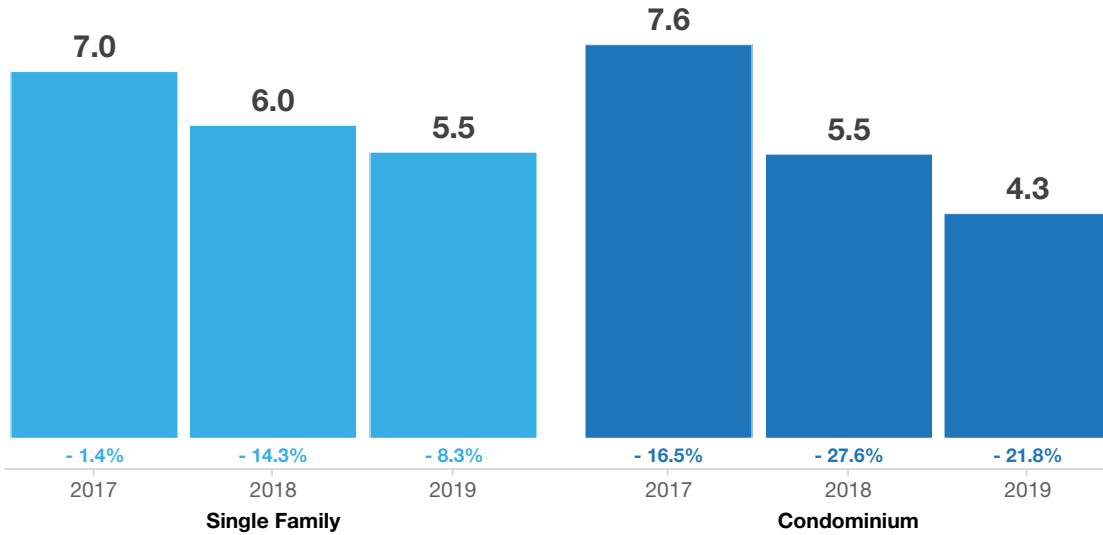


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



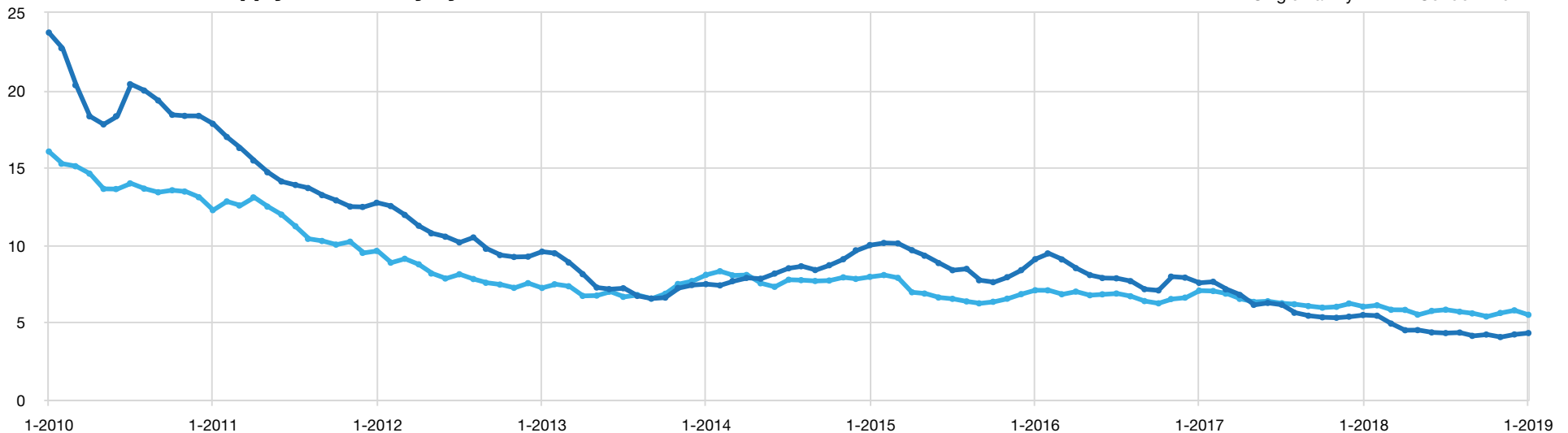
January



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2018	6.1	- 12.9%	5.4	- 28.9%
Mar-2018	5.8	- 15.9%	4.9	- 31.0%
Apr-2018	5.8	- 10.8%	4.5	- 33.8%
May-2018	5.5	- 12.7%	4.5	- 26.2%
Jun-2018	5.7	- 10.9%	4.3	- 31.7%
Jul-2018	5.8	- 6.5%	4.3	- 29.5%
Aug-2018	5.7	- 8.1%	4.3	- 23.2%
Sep-2018	5.6	- 6.7%	4.1	- 24.1%
Oct-2018	5.4	- 8.5%	4.2	- 20.8%
Nov-2018	5.6	- 6.7%	4.0	- 24.5%
Dec-2018	5.8	- 6.5%	4.2	- 22.2%
Jan-2019	5.5	- 8.3%	4.3	- 21.8%
12-Month Avg*	5.7	- 9.8%	4.4	- 26.6%

* Months Supply for all properties from February 2018 through January 2019. This is not the average of the individual figures above.

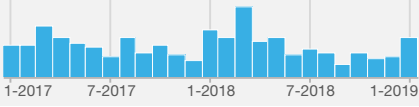
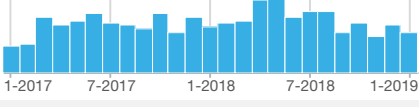
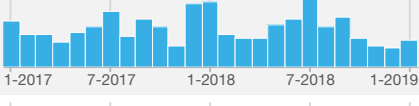
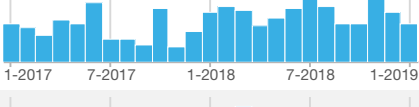
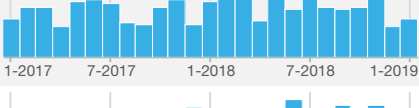
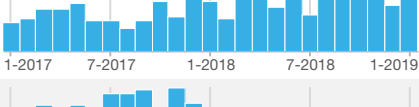
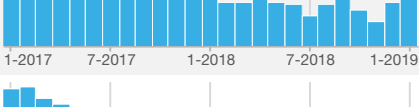
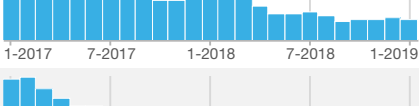
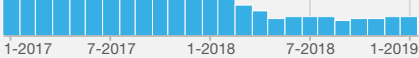
Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2018	1-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		465	358	- 23.0%	465	358	- 23.0%
Pending Sales		285	260	- 8.8%	285	260	- 8.8%
Closed Sales		226	211	- 6.6%	226	211	- 6.6%
Days on Market Until Sale		177	144	- 18.6%	177	144	- 18.6%
Median Sales Price		\$612,500	\$585,000	- 4.5%	\$612,500	\$585,000	- 4.5%
Average Sales Price		\$847,701	\$769,055	- 9.3%	\$847,701	\$769,055	- 9.3%
Percent of List Price Received		96.9%	97.1%	+ 0.2%	96.9%	97.1%	+ 0.2%
Housing Affordability Index		56	58	+ 3.6%	56	58	+ 3.6%
Inventory of Homes for Sale		1,690	1,395	- 17.5%	—	—	—
Months Supply of Inventory		7.0	5.9	- 15.7%	—	—	—

Single Family Monthly Sales Volume

January 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	January 2019			December 2018			January 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$4,683,000	\$670,000	4	\$3,275,000	\$822,500	7	\$5,972,000	\$765,000
Hana	0	--	--	0	--	--	1	\$760,000	\$760,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	4	\$6,119,000	\$1,484,500	1	\$3,370,000	\$3,370,000	2	\$5,355,000	\$2,677,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	8	\$5,260,000	\$629,000	11	\$6,884,000	\$610,000	16	\$10,643,607	\$659,500
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	8	\$7,417,850	\$806,425	13	\$14,166,000	\$806,000	9	\$7,527,920	\$673,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	5	\$5,320,000	\$1,105,000	7	\$6,509,797	\$775,297	9	\$9,000,000	\$975,000
Lahaina	4	\$7,363,000	\$746,500	3	\$2,350,000	\$800,000	6	\$17,814,900	\$855,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	4	\$2,427,000	\$613,500	11	\$7,790,000	\$648,500	4	\$2,130,450	\$502,750
Maui Meadows	1	\$1,150,000	\$1,150,000	4	\$4,880,000	\$1,252,500	3	\$2,680,000	\$900,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	4	\$3,065,600	\$825,000	1	\$4,050,000	\$4,050,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$2,604,000	\$795,000	5	\$4,326,000	\$672,000	2	\$1,615,000	\$807,500
Spreckelsville/Paia/Kuau	0	--	--	5	\$4,597,000	\$790,000	3	\$4,715,000	\$600,000
Wailea/Makena	3	\$5,231,000	\$1,700,000	2	\$3,960,000	\$1,980,000	4	\$16,275,000	\$2,900,000
Wailuku	14	\$8,531,794	\$607,500	21	\$13,908,124	\$690,435	16	\$8,923,139	\$610,000
Lanai	0	--	--	1	\$450,000	\$450,000	2	\$1,775,000	\$887,500
Molokai	2	\$999,700	\$499,850	3	\$1,508,127	\$559,000	2	\$981,000	\$490,500
All MLS	63	\$57,106,344	\$730,000	95	\$81,039,648	\$707,500	87	\$100,218,016	\$705,000

Condominium Monthly Sales Volume

January 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	January 2019			December 2018			January 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	15	\$15,745,500	\$774,000	14	\$19,174,000	\$973,500	10	\$10,077,400	\$773,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	6	\$984,380	\$126,750	4	\$634,600	\$114,800
Kapalua	6	\$11,339,500	\$1,085,000	3	\$6,735,074	\$1,500,000	4	\$4,167,000	\$859,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	38	\$21,579,499	\$492,000	44	\$21,359,080	\$426,000	37	\$16,584,000	\$410,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	16	\$6,697,232	\$385,500	5	\$2,610,502	\$527,500	5	\$1,693,626	\$335,000
Maalaea	3	\$1,571,000	\$460,000	3	\$1,009,000	\$330,000	4	\$1,398,000	\$384,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	24	\$12,899,234	\$489,500	15	\$7,275,400	\$400,000	18	\$8,181,500	\$460,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$655,000	\$655,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	12	\$18,694,100	\$1,344,550	10	\$12,878,000	\$1,357,500	26	\$30,945,946	\$968,572
Wailuku	11	\$5,235,775	\$529,900	22	\$9,217,495	\$435,000	11	\$4,375,700	\$495,725
Lanai	0	--	--	0	--	--	0	--	--
Molokai	5	\$752,500	\$150,000	0	--	--	1	\$158,000	\$158,000
All MLS	130	\$94,514,340	\$528,450	122	\$81,242,931	\$491,000	121	\$78,870,772	\$506,000

Land Monthly Sales Volume

January 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	January 2019			December 2018			January 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	6	\$2,860,375	\$487,563	4	\$2,169,250	\$488,750	3	\$1,154,000	\$375,000
Hana	2	\$966,000	\$483,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	3	\$1,399,000	\$450,000	1	\$950,000	\$950,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	3	\$1,883,000	\$475,000	1	\$700,000	\$700,000	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$1,583,000	\$579,000	3	\$2,700,625	\$698,750	4	\$1,735,850	\$375,000
Lahaina	1	\$2,000,000	\$2,000,000	0	--	--	4	\$6,150,000	\$1,525,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$400,000	\$400,000	4	\$3,155,000	\$727,500	1	\$878,900	\$878,900
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	1	\$246,000	\$246,000
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	2	\$765,000	\$382,500
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$737,500	\$737,500	0	--	--	0	--	--
Wailuku	1	\$220,000	\$220,000	1	\$385,000	\$385,000	1	\$500,000	\$500,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	1	\$51,000	\$51,000	1	\$112,000	\$112,000
All MLS	18	\$10,649,875	\$487,563	17	\$10,559,875	\$525,000	18	\$12,491,750	\$420,000

Single Family Sales – Year to Date

January 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-19 YTD Sales	Jan-18 YTD Sales	Unit Change	Percent Change	Jan-19 YTD Average	Jan-18 YTD Average	Dollar Change	Percent Change	Jan-19 YTD Median	Jan-18 YTD Median	Dollar Change	Percent Change	Jan-19 YTD Volume	Jan-18 YTD Volume	Dollar Change	Percent Change
Haiku	7	7	0	0.0%	\$669,000	\$853,143	-\$184,143	-21.6%	\$670,000	\$765,000	-\$95,000	-12.4%	\$4,683,000	\$5,972,000	-\$1,289,000	-21.6%
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	2	+2	+100.0%	\$1,529,750	\$2,677,500	-\$1,147,750	-42.9%	\$1,484,500	\$2,677,500	-\$1,193,000	-44.6%	\$6,119,000	\$5,355,000	+\$764,000	+14.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	8	16	-8	-50.0%	\$657,500	\$665,225	-\$7,725	-1.2%	\$629,000	\$659,500	-\$30,500	-4.6%	\$5,260,000	\$10,643,607	-\$5,383,607	-50.6%
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	9	-1	-11.1%	\$927,231	\$836,436	+\$90,796	+10.9%	\$806,425	\$673,000	+\$133,425	+19.8%	\$7,417,850	\$7,527,920	-\$110,070	-1.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	5	9	-4	-44.4%	\$1,064,000	\$1,000,000	+\$64,000	+6.4%	\$1,105,000	\$975,000	+\$130,000	+13.3%	\$5,320,000	\$9,000,000	-\$3,680,000	-40.9%
Lahaina	4	6	-2	-33.3%	\$1,840,750	\$2,969,150	-\$1,128,400	-38.0%	\$746,500	\$855,000	-\$108,500	-12.7%	\$7,363,000	\$17,814,900	-\$10,451,900	-58.7%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	4	4	0	0.0%	\$606,750	\$532,613	+\$74,138	+13.9%	\$613,500	\$502,750	+\$110,750	+22.0%	\$2,427,000	\$2,130,450	+\$296,550	+13.9%
Maui Meadows	1	3	-2	-66.7%	\$1,150,000	\$893,333	+\$256,667	+28.7%	\$1,150,000	\$900,000	+\$250,000	+27.8%	\$1,150,000	\$2,680,000	-\$1,530,000	-57.1%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	1	-1	-100.0%	--	\$4,050,000	--	--	--	\$4,050,000	--	--	\$0	\$4,050,000	-\$4,050,000	-100.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	2	+1	+50.0%	\$868,000	\$807,500	+\$60,500	+7.5%	\$795,000	\$807,500	-\$12,500	-1.5%	\$2,604,000	\$1,615,000	+\$989,000	+61.2%
Spreckelsville/Paia/Kuau	0	3	-3	-100.0%	--	\$1,571,667	--	--	--	\$600,000	--	--	\$0	\$4,715,000	-\$4,715,000	-100.0%
Wailea/Makena	3	4	-1	-25.0%	\$1,743,667	\$4,068,750	-\$2,325,083	-57.1%	\$1,700,000	\$2,900,000	-\$1,200,000	-41.4%	\$5,231,000	\$16,275,000	-\$11,044,000	-67.9%
Wailuku	14	16	-2	-12.5%	\$609,414	\$557,696	+\$51,718	+9.3%	\$607,500	\$610,000	-\$2,501	-0.4%	\$8,531,794	\$8,923,139	-\$391,345	-4.4%
Lanai	0	2	-2	-100.0%	--	\$887,500	--	--	--	\$887,500	--	--	\$0	\$1,775,000	-\$1,775,000	-100.0%
Molokai	2	2	0	0.0%	\$499,850	\$490,500	+\$9,350	+1.9%	\$499,850	\$490,500	+\$9,350	+1.9%	\$999,700	\$981,000	+\$18,700	+1.9%
All MLS	63	87	-24	-27.6%	\$906,450	\$1,151,931	-\$245,481	-21.3%	\$730,000	\$705,000	+\$25,000	+3.5%	\$57,106,344	\$100,218,016	-\$43,111,672	-43.0%

Total Condominium Sales – Year to Date

January 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-19 YTD Sales	Jan-18 YTD Sales	Unit Change	Percent Change	Jan-19 YTD Average	Jan-18 YTD Average	Dollar Change	Percent Change	Jan-19 YTD Median	Jan-18 YTD Median	Dollar Change	Percent Change	Jan-19 YTD Volume	Jan-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	15	10	+5	+50.0%	\$1,049,700	\$1,007,740	+\$41,960	+4.2%	\$774,000	\$773,500	+\$500	+0.1%	\$15,745,500	\$10,077,400	+\$5,668,100	+56.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	4	-4	-100.0%	--	\$158,650	--	--	--	\$114,800	--	--	\$0	\$634,600	-\$634,600	-100.0%
Kapalua	6	4	+2	+50.0%	\$1,889,917	\$1,041,750	+\$848,167	+81.4%	\$1,085,000	\$859,000	+\$226,000	+26.3%	\$11,339,500	\$4,167,000	+\$7,172,500	+172.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	38	37	+1	+2.7%	\$567,882	\$448,216	+\$119,665	+26.7%	\$492,000	\$410,000	+\$82,000	+20.0%	\$21,579,499	\$16,584,000	+\$4,995,499	+30.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	16	5	+11	+220.0%	\$418,577	\$338,725	+\$79,852	+23.6%	\$385,500	\$335,000	+\$50,500	+15.1%	\$6,697,232	\$1,693,626	+\$5,003,606	+295.4%
Maalaea	3	4	-1	-25.0%	\$523,667	\$349,500	+\$174,167	+49.8%	\$460,000	\$384,000	+\$76,000	+19.8%	\$1,571,000	\$1,398,000	+\$173,000	+12.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	24	18	+6	+33.3%	\$537,468	\$454,528	+\$82,940	+18.2%	\$489,500	\$460,000	+\$29,500	+6.4%	\$12,899,234	\$8,181,500	+\$4,717,734	+57.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	1	-1	-100.0%	--	\$655,000	--	--	--	\$655,000	--	--	\$0	\$655,000	-\$655,000	-100.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	12	26	-14	-53.8%	\$1,557,842	\$1,190,229	+\$367,613	+30.9%	\$1,344,550	\$968,572	+\$375,978	+38.8%	\$18,694,100	\$30,945,946	-\$12,251,846	-39.6%
Wailuku	11	11	0	0.0%	\$475,980	\$397,791	+\$78,189	+19.7%	\$529,900	\$495,725	+\$34,175	+6.9%	\$5,235,775	\$4,375,700	+\$860,075	+19.7%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	1	+4	+400.0%	\$150,500	\$158,000	-\$7,500	-4.7%	\$150,000	\$158,000	-\$8,000	-5.1%	\$752,500	\$158,000	+\$594,500	+376.3%
All MLS	130	121	+9	+7.4%	\$727,033	\$651,825	+\$75,209	+11.5%	\$528,450	\$506,000	+\$22,450	+4.4%	\$94,514,340	\$78,870,772	+\$15,643,568	+19.8%

Fee Simple Condominium Sales – Year to Date

January 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-19 YTD Sales	Jan-18 YTD Sales	Unit Change	Percent Change	Jan-19 YTD Average	Jan-18 YTD Average	Dollar Change	Percent Change	Jan-19 YTD Median	Jan-18 YTD Median	Dollar Change	Percent Change	Jan-19 YTD Volume	Jan-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	15	8	+7	+87.5%	\$1,049,700	\$1,155,300	-\$105,600	-9.1%	\$774,000	\$925,500	-\$151,500	-16.4%	\$15,745,500	\$9,242,400	+\$6,503,100	+70.4%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	4	-4	-100.0%	--	\$158,650	--	--	--	\$114,800	--	--	\$0	\$634,600	-\$634,600	-100.0%
Kapalua	6	4	+2	+50.0%	\$1,889,917	\$1,041,750	+\$848,167	+81.4%	\$1,085,000	\$859,000	+\$226,000	+26.3%	\$11,339,500	\$4,167,000	+\$7,172,500	+172.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	38	36	+2	+5.6%	\$567,882	\$451,778	+\$116,104	+25.7%	\$492,000	\$421,250	+\$70,750	+16.8%	\$21,579,499	\$16,264,000	+\$5,315,499	+32.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	16	4	+12	+300.0%	\$418,577	\$382,500	+\$36,077	+9.4%	\$385,500	\$355,000	+\$30,500	+8.6%	\$6,697,232	\$1,530,000	+\$5,167,232	+337.7%
Maalaea	3	1	+2	+200.0%	\$523,667	\$388,000	+\$135,667	+35.0%	\$460,000	\$388,000	+\$72,000	+18.6%	\$1,571,000	\$388,000	+\$1,183,000	+304.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	22	17	+5	+29.4%	\$572,011	\$440,735	+\$131,275	+29.8%	\$504,500	\$455,000	+\$49,500	+10.9%	\$12,584,234	\$7,492,500	+\$5,091,734	+68.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	1	-1	-100.0%	--	\$655,000	--	--	--	\$655,000	--	--	\$0	\$655,000	-\$655,000	-100.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	12	26	-14	-53.8%	\$1,557,842	\$1,190,229	+\$367,613	+30.9%	\$1,344,550	\$968,572	+\$375,978	+38.8%	\$18,694,100	\$30,945,946	-\$12,251,846	-39.6%
Wailuku	11	11	0	0.0%	\$475,980	\$397,791	+\$78,189	+19.7%	\$529,900	\$495,725	+\$34,175	+6.9%	\$5,235,775	\$4,375,700	+\$860,075	+19.7%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	1	+4	+400.0%	\$150,500	\$158,000	-\$7,500	-4.7%	\$150,000	\$158,000	-\$8,000	-5.1%	\$752,500	\$158,000	+\$594,500	+376.3%
All MLS	128	113	+15	+13.3%	\$735,932	\$671,267	+\$64,666	+9.6%	\$529,950	\$509,125	+\$20,825	+4.1%	\$94,199,340	\$75,853,146	+\$18,346,194	+24.2%

Leasehold Condominium Sales – Year to Date

January 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-19 YTD Sales	Jan-18 YTD Sales	Unit Change	Percent Change	Jan-19 YTD Average	Jan-18 YTD Average	Dollar Change	Percent Change	Jan-19 YTD Median	Jan-18 YTD Median	Dollar Change	Percent Change	Jan-19 YTD Volume	Jan-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	0	2	-2	-100.0%	--	\$417,500	--	--	--	\$417,500	--	--	\$0	\$835,000	-\$835,000	-100.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	0	1	-1	-100.0%	--	\$320,000	--	--	--	\$320,000	--	--	\$0	\$320,000	-\$320,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	1	-1	-100.0%	--	\$163,626	--	--	--	\$163,626	--	--	\$0	\$163,626	-\$163,626	-100.0%
Maalaea	0	3	-3	-100.0%	--	\$336,667	--	--	--	\$380,000	--	--	\$0	\$1,010,000	-\$1,010,000	-100.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	2	1	+1	+100.0%	\$157,500	\$689,000	-\$531,500	-77.1%	\$157,500	\$689,000	-\$531,500	-77.1%	\$315,000	\$689,000	-\$374,000	-54.3%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
All MLS	2	8	-6	-75.0%	\$157,500	\$377,203	-\$219,703	-58.2%	\$157,500	\$350,000	-\$192,500	-55.0%	\$315,000	\$3,017,626	-\$2,702,626	-89.6%

Land Sales – Year to Date

January 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-19 YTD Sales	Jan-18 YTD Sales	Unit Change	Percent Change	Jan-19 YTD Average	Jan-18 YTD Average	Dollar Change	Percent Change	Jan-19 YTD Median	Jan-18 YTD Median	Dollar Change	Percent Change	Jan-19 YTD Volume	Jan-18 YTD Volume	Dollar Change	Percent Change
Haiku	6	3	+3	+100.0%	\$476,729	\$384,667	+\$92,063	+23.9%	\$487,563	\$375,000	+\$112,563	+30.0%	\$2,860,375	\$1,154,000	+\$1,706,375	+147.9%
Hana	2	0	+2	--	\$483,000	--	--	--	\$483,000	--	--	--	\$966,000	\$0	+\$966,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	0	1	-1	-100.0%	--	\$950,000	--	--	--	\$950,000	--	--	\$0	\$950,000	-\$950,000	-100.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	0	+3	--	\$627,667	--	--	--	\$475,000	--	--	--	\$1,883,000	\$0	+\$1,883,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	3	4	-1	-25.0%	\$527,667	\$433,963	+\$93,704	+21.6%	\$579,000	\$375,000	+\$204,000	+54.4%	\$1,583,000	\$1,735,850	-\$152,850	-8.8%
Lahaina	1	4	-3	-75.0%	\$2,000,000	\$1,537,500	+\$462,500	+30.1%	\$2,000,000	\$1,525,000	+\$475,000	+31.1%	\$2,000,000	\$6,150,000	-\$4,150,000	-67.5%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	1	1	0	0.0%	\$400,000	\$878,900	-\$478,900	-54.5%	\$400,000	\$878,900	-\$478,900	-54.5%	\$400,000	\$878,900	-\$478,900	-54.5%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	1	-1	-100.0%	--	\$246,000	--	--	--	\$246,000	--	--	\$0	\$246,000	-\$246,000	-100.0%
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	2	-2	-100.0%	--	\$382,500	--	--	--	\$382,500	--	--	\$0	\$765,000	-\$765,000	-100.0%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	1	0	+1	--	\$737,500	--	--	--	\$737,500	--	--	--	\$737,500	\$0	+\$737,500	--
Wailuku	1	1	0	0.0%	\$220,000	\$500,000	-\$280,000	-56.0%	\$220,000	\$500,000	-\$280,000	-56.0%	\$220,000	\$500,000	-\$280,000	-56.0%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	1	-1	-100.0%	--	\$112,000	--	--	--	\$112,000	--	--	\$0	\$112,000	-\$112,000	-100.0%
All MLS	18	18	0	0.0%	\$591,660	\$693,986	-\$102,326	-14.7%	\$487,563	\$420,000	+\$67,563	+16.1%	\$10,649,875	\$12,491,750	-\$1,841,875	-14.7%