

Statewide Housing Data (2012 Year-End Report)



Contents

Statewide Data

Each report includes a 5-year (2008-2012) year-end total sales comparisons and percentage change by month.

- Total Single-Family Sales 2
- Total Condominium Sales 3

Median Sales Price by County

Each report includes a 5-year (2008-2012) year-end total median sales price comparisons for single-family and condominiums and percentage change by month.

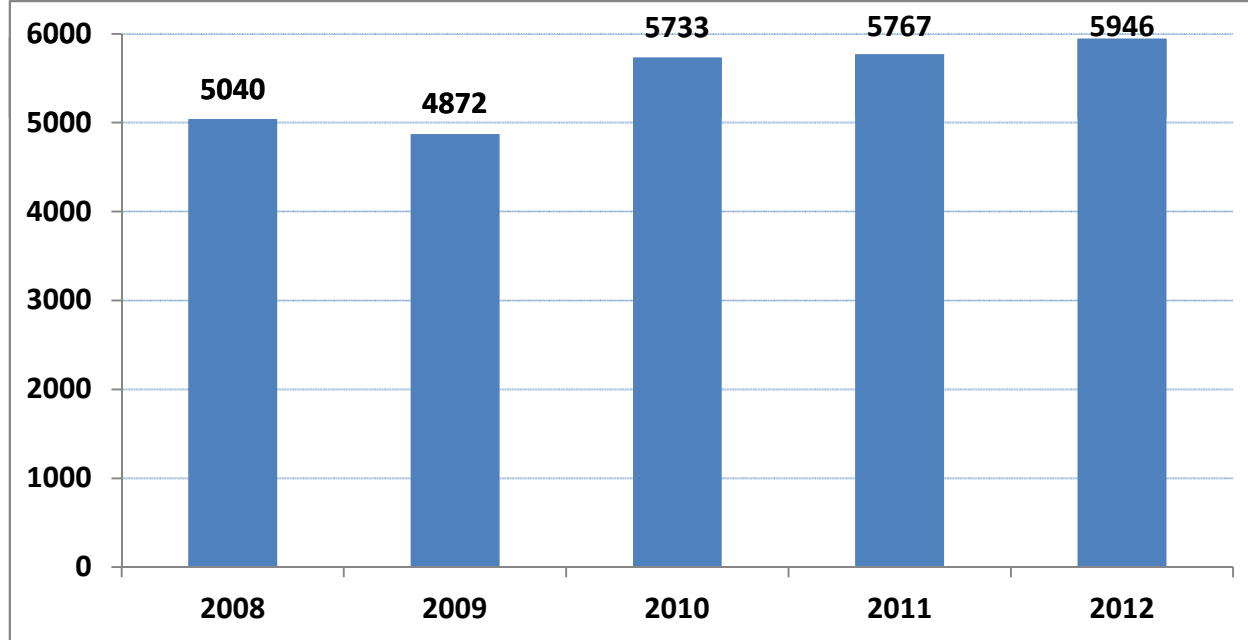
- Hawai'i Island Single-Family Median Sales Price 4
- Hawai'i Island Condominium Median Sales Price 5
- Kaua'i Single-Family Median Sales Price 6
- Kaua'i Condominium Median Sales Price 7
- Maui Single-Family Median Sales Price 8
- Maui Condominium Median Sales Price 9
- O'ahu Single Family Median Sales Price 10
- O'ahu Condominium Median Sales Price 11

The information herein is deemed reliable but not guaranteed. These reports are for informational purposes only and no party should take action based upon the contents of the report without consulting the appropriate professional for advice or assistance. Data Sources: Hawai'i Information Services, HiCentral MLS, Ltd., Kaua'i Board of REALTORS®, and REALTORS® Association of Maui.

Total Single-Family Sales (5-Year Comparison)

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|-------------|-------------|-------------|-------------|-------------|--------------------|---------------|--------------|--------------|
| January | 398 | 208 | 346 | 387 | 346 | -47.74% | 66.35% | 11.85% | -10.59% |
| February | 367 | 252 | 351 | 375 | 414 | -31.34% | 39.29% | 6.84% | 10.40% |
| March | 510 | 350 | 483 | 540 | 491 | -31.37% | 38.00% | 11.80% | -9.07% |
| April | 471 | 419 | 577 | 485 | 458 | -11.04% | 37.71% | -15.94% | -5.57% |
| May | 436 | 434 | 523 | 493 | 500 | -0.46% | 20.51% | -5.74% | 1.42% |
| June | 445 | 436 | 575 | 499 | 517 | -2.02% | 31.88% | -13.22% | 3.61% |
| July | 479 | 462 | 468 | 480 | 507 | -3.55% | 1.30% | 2.56% | 5.63% |
| August | 435 | 414 | 458 | 534 | 535 | -4.83% | 10.63% | 16.59% | 0.19% |
| September | 388 | 433 | 479 | 533 | 508 | 11.60% | 10.62% | 11.27% | -4.69% |
| October | 427 | 502 | 448 | 453 | 573 | 17.56% | -10.76% | 1.12% | 26.49% |
| November | 318 | 451 | 450 | 501 | 526 | 41.82% | -0.22% | 11.33% | 4.99% |
| December | 366 | 511 | 575 | 487 | 571 | 39.62% | 12.52% | -15.30% | 17.25% |
| TOTAL: | 5040 | 4872 | 5733 | 5767 | 5946 | -3.33% | 17.67% | 0.59% | 3.10% |

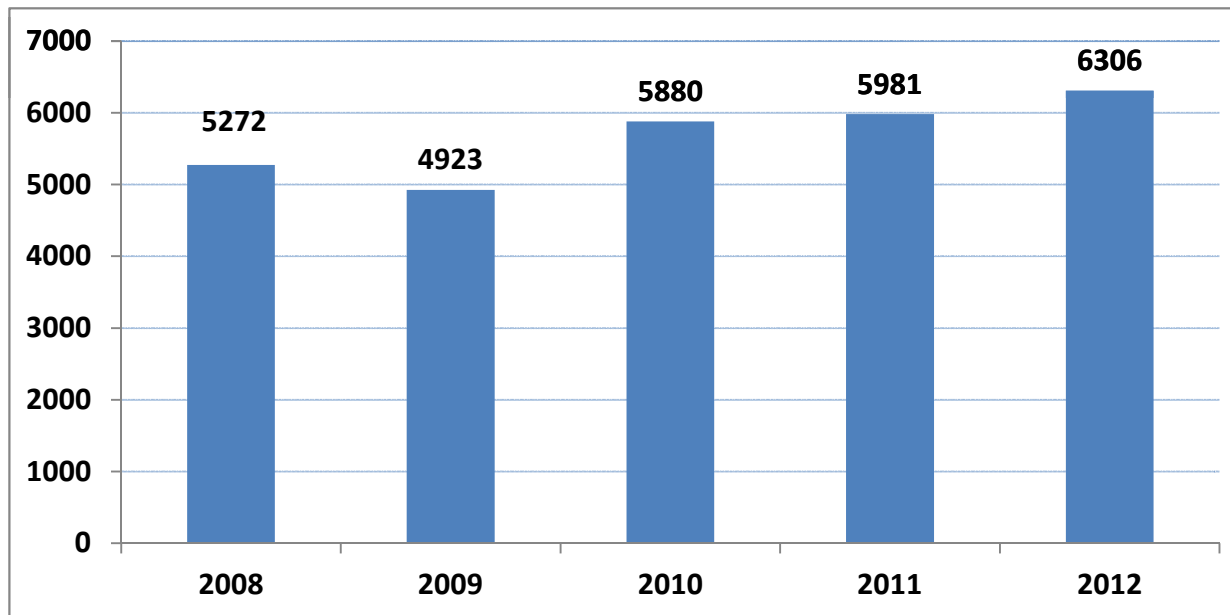
Single-Family Year End Totals



Total Condo Sales (5-Year Comparison)

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09- '10) | ('10- '11) | ('11- '12) |
|---------------|-------------|-------------|-------------|-------------|-------------|--------------------|---------------|--------------|--------------|
| January | 453 | 229 | 360 | 415 | 415 | -49.45% | 57.21% | 15.28% | 0.00% |
| February | 460 | 268 | 426 | 460 | 375 | -41.74% | 58.96% | 7.98% | -18.48% |
| March | 553 | 360 | 564 | 559 | 535 | -34.90% | 56.67% | -0.89% | -4.29% |
| April | 538 | 427 | 606 | 559 | 566 | -20.63% | 41.92% | -7.76% | 1.25% |
| May | 524 | 358 | 546 | 541 | 568 | -31.68% | 52.51% | -0.92% | 4.99% |
| June | 467 | 386 | 628 | 535 | 562 | -17.34% | 62.69% | -14.81% | 5.05% |
| July | 475 | 469 | 458 | 477 | 508 | -1.26% | -2.35% | 4.15% | 6.50% |
| August | 435 | 466 | 444 | 508 | 590 | 7.13% | -4.72% | 14.41% | 16.14% |
| September | 397 | 462 | 456 | 510 | 467 | 16.37% | -1.30% | 11.84% | -8.43% |
| October | 398 | 500 | 443 | 446 | 591 | 25.63% | -11.40% | 0.68% | 32.51% |
| November | 261 | 514 | 414 | 468 | 515 | 96.93% | -19.46% | 13.04% | 10.04% |
| December | 311 | 484 | 535 | 503 | 614 | 55.63% | 10.54% | -5.98% | 22.07% |
| TOTAL: | 5272 | 4923 | 5880 | 5981 | 6306 | -7.09% | 16.28% | 1.69% | 5.15% |

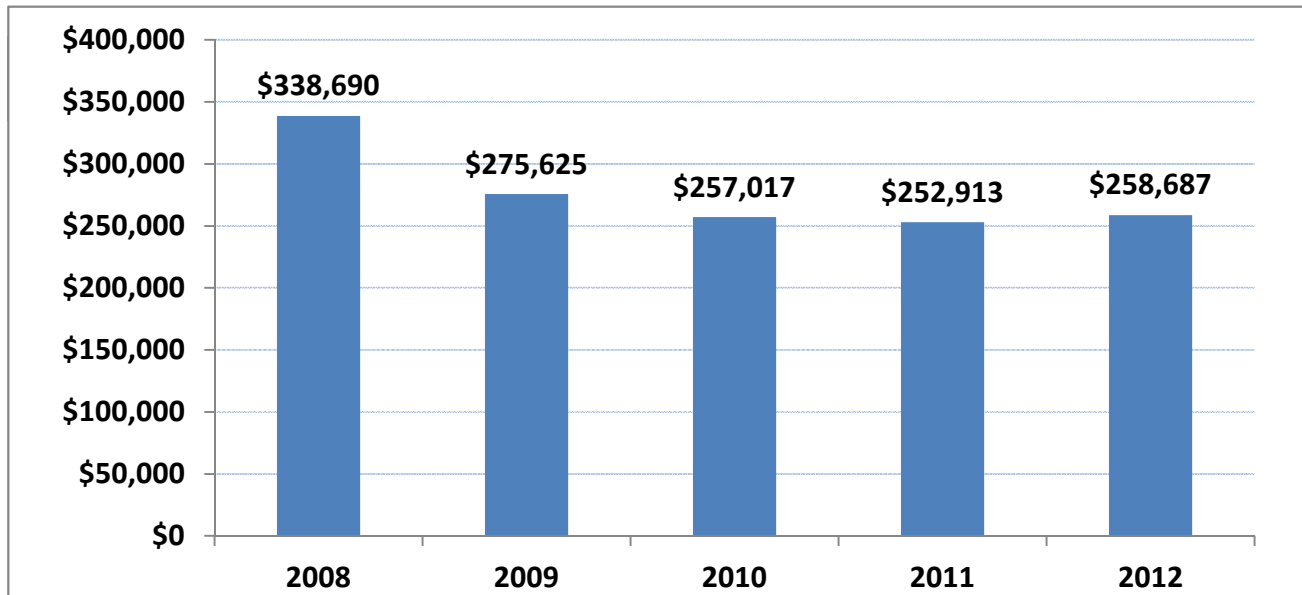
Condominium Year End Totals



Hawai'i Island Median Single-Family Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|---------------|---------------|--------------|
| January | \$330,000 | \$263,000 | \$234,250 | \$230,000 | \$231,000 | -20.30% | -10.93% | -1.81% | 0.43% |
| February | \$395,000 | \$294,000 | \$237,000 | \$262,000 | \$235,000 | -25.57% | -19.39% | 10.55% | -10.31% |
| March | \$389,000 | \$320,000 | \$297,500 | \$326,000 | \$217,500 | -17.74% | -7.03% | 9.58% | -33.28% |
| April | \$385,000 | \$237,000 | \$237,000 | \$259,950 | \$240,750 | -38.44% | 0.00% | 9.68% | -7.39% |
| May | \$415,000 | \$300,500 | \$265,000 | \$239,000 | \$300,000 | -27.59% | -11.81% | -9.81% | 25.52% |
| June | \$329,285 | \$280,000 | \$285,000 | \$257,500 | \$245,000 | -14.97% | 1.79% | -9.65% | -4.85% |
| July | \$299,000 | \$258,000 | \$242,500 | \$227,500 | \$256,500 | -13.71% | -6.01% | -6.19% | 12.75% |
| August | \$320,000 | \$290,000 | \$270,000 | \$252,500 | \$272,500 | -9.38% | -6.90% | -6.48% | 7.92% |
| September | \$322,500 | \$226,500 | \$251,000 | \$225,000 | \$257,500 | -29.77% | 10.82% | -10.36% | 14.44% |
| October | \$300,000 | \$278,500 | \$274,000 | \$242,000 | \$299,999 | -7.17% | -1.62% | -11.68% | 23.97% |
| November | \$282,500 | \$285,000 | \$255,500 | \$248,500 | \$240,000 | 0.88% | -10.35% | -2.74% | -3.42% |
| December | \$297,000 | \$275,000 | \$235,450 | \$265,000 | \$308,500 | -7.41% | -14.38% | 12.55% | 16.42% |
| TOTAL: | \$338,690 | \$275,625 | \$257,017 | \$252,913 | \$258,687 | -18.62% | -6.75% | -1.60% | 2.28% |

Single-Family Year-End Median Totals

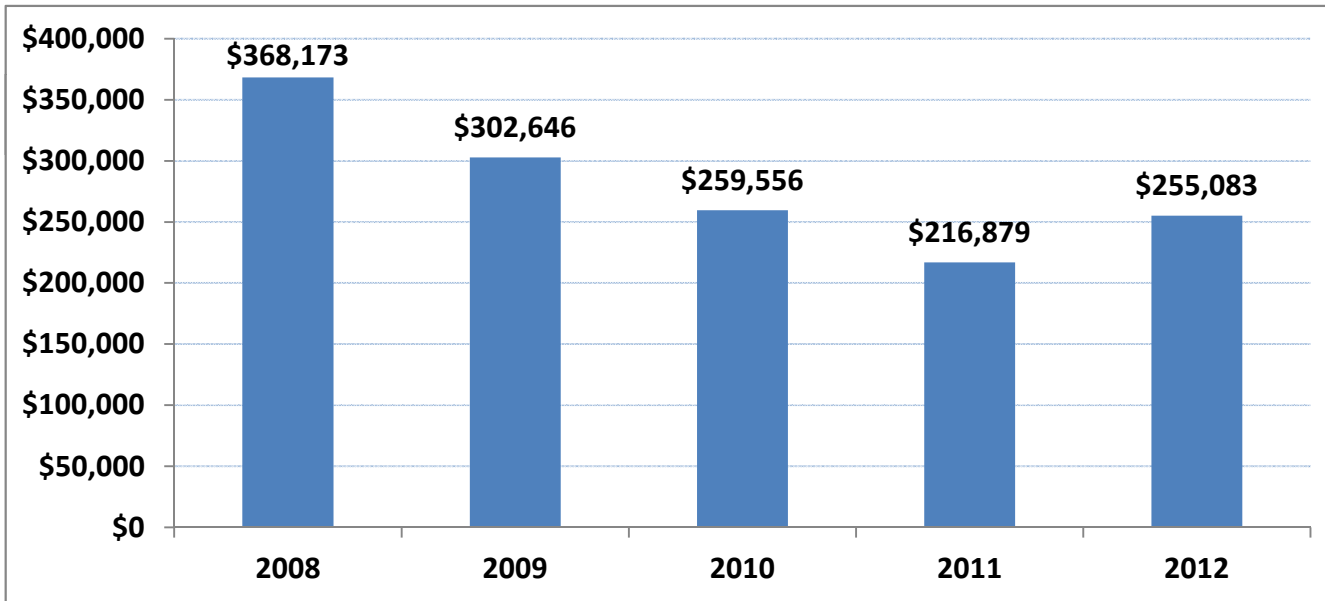


Median price means half the prices were below and half are above the given price.

Hawai'i Island Median Condominium Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|----------------|----------------|---------------|
| January | \$450,722 | \$435,000 | \$265,000 | \$219,000 | \$200,000 | -3.49% | -39.08% | -17.36% | -8.68% |
| February | \$453,500 | \$435,000 | \$266,175 | \$242,500 | \$257,500 | -4.08% | -38.81% | -8.89% | 6.19% |
| March | \$515,000 | \$307,250 | \$298,000 | \$200,000 | \$310,000 | -40.34% | -3.01% | -32.89% | 55.00% |
| April | \$500,000 | \$260,750 | \$263,500 | \$254,000 | \$245,000 | -47.85% | 1.05% | -3.61% | -3.54% |
| May | \$450,000 | \$314,250 | \$306,250 | \$199,900 | \$236,500 | -30.17% | -2.55% | -34.73% | 18.31% |
| June | \$301,702 | \$322,000 | \$183,750 | \$259,000 | \$292,000 | 6.73% | -42.93% | 40.95% | 12.74% |
| July | \$324,500 | \$220,000 | \$235,000 | \$155,000 | \$217,500 | -32.20% | 6.82% | -34.04% | 40.32% |
| August | \$287,000 | \$202,500 | \$207,000 | \$247,000 | \$220,000 | -29.44% | 2.22% | 19.32% | -10.93% |
| September | \$315,000 | \$315,000 | \$240,000 | \$213,750 | \$298,000 | 0.00% | -23.81% | -10.94% | 39.42% |
| October | \$252,450 | \$357,000 | \$285,000 | \$215,000 | \$207,500 | 41.41% | -20.17% | -24.56% | -3.49% |
| November | \$226,200 | \$208,000 | \$295,000 | \$171,500 | \$250,000 | -8.05% | 41.83% | -41.86% | 45.77% |
| December | \$342,000 | \$255,000 | \$270,000 | \$225,900 | \$327,000 | -25.44% | 5.88% | -16.33% | 44.75% |
| TOTAL: | \$368,173 | \$302,646 | \$259,556 | \$216,879 | \$255,083 | -17.80% | -14.24% | -16.44% | 17.62% |

Condominium Year-End Median Totals

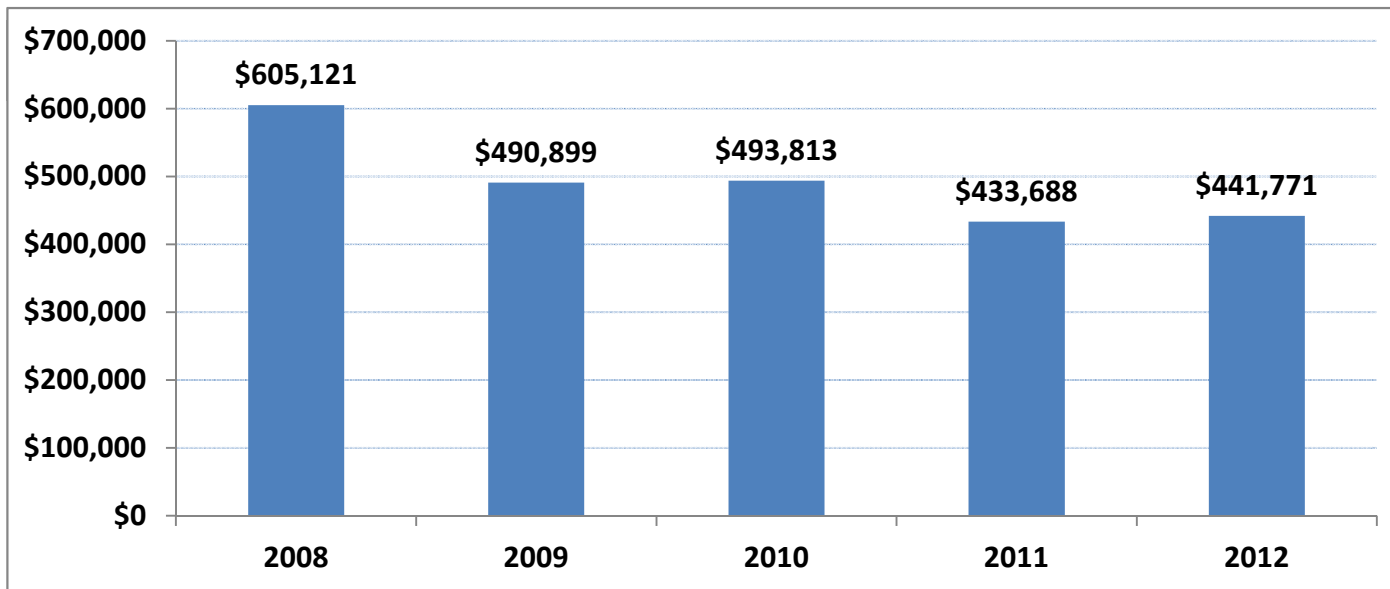


Median price means half the prices were below and half are above the given price.

Kaua'i Median Single-Family Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|--------------|----------------|-----------------|
| January | \$585,000 | \$466,785 | \$375,000 | \$420,000 | \$374,750 | -20.21% | -19.66% | 12.00% | -10.77% |
| February | \$760,000 | \$400,000 | \$446,500 | \$600,000 | \$427,000 | -47.37% | 11.63% | 34.38% | -28.83% |
| March | \$681,450 | \$479,000 | \$515,000 | \$435,000 | \$375,000 | -29.71% | 7.52% | -15.53% | -13.79% |
| April | \$575,000 | \$600,000 | \$577,000 | \$446,250 | \$450,000 | 4.35% | -3.83% | -22.66% | 0.84% |
| May | \$705,000 | \$600,000 | \$410,000 | \$600,000 | \$483,750 | -14.89% | -31.67% | 46.34% | -19.38% |
| June | \$705,000 | \$410,000 | \$480,000 | \$43,000 | \$407,500 | -41.84% | 17.07% | -91.04% | 847.67% |
| July | \$575,000 | \$430,000 | \$550,000 | \$430,000 | \$407,500 | -25.22% | 27.91% | -21.82% | -5.23% |
| August | \$530,000 | \$471,000 | \$540,000 | \$447,500 | \$460,000 | -11.13% | 14.65% | -17.13% | 2.79% |
| September | \$525,000 | \$474,500 | \$529,500 | \$440,000 | \$524,500 | -9.62% | 11.59% | -16.90% | 19.20% |
| October | \$515,000 | \$456,500 | \$575,250 | \$450,000 | \$410,000 | -11.36% | 26.01% | -21.77% | -8.89% |
| November | \$615,000 | \$558,000 | \$452,500 | \$463,500 | \$522,500 | -9.27% | -18.91% | 2.43% | 12.73% |
| December | \$490,000 | \$545,000 | \$475,000 | \$429,000 | \$458,750 | 11.22% | -12.84% | -9.68% | 6.93% |
| TOTAL: | \$605,121 | \$490,899 | \$493,813 | \$433,688 | \$441,771 | -18.88% | 0.59% | -12.18% | -100.00% |

Single-Family Year-End Median Totals

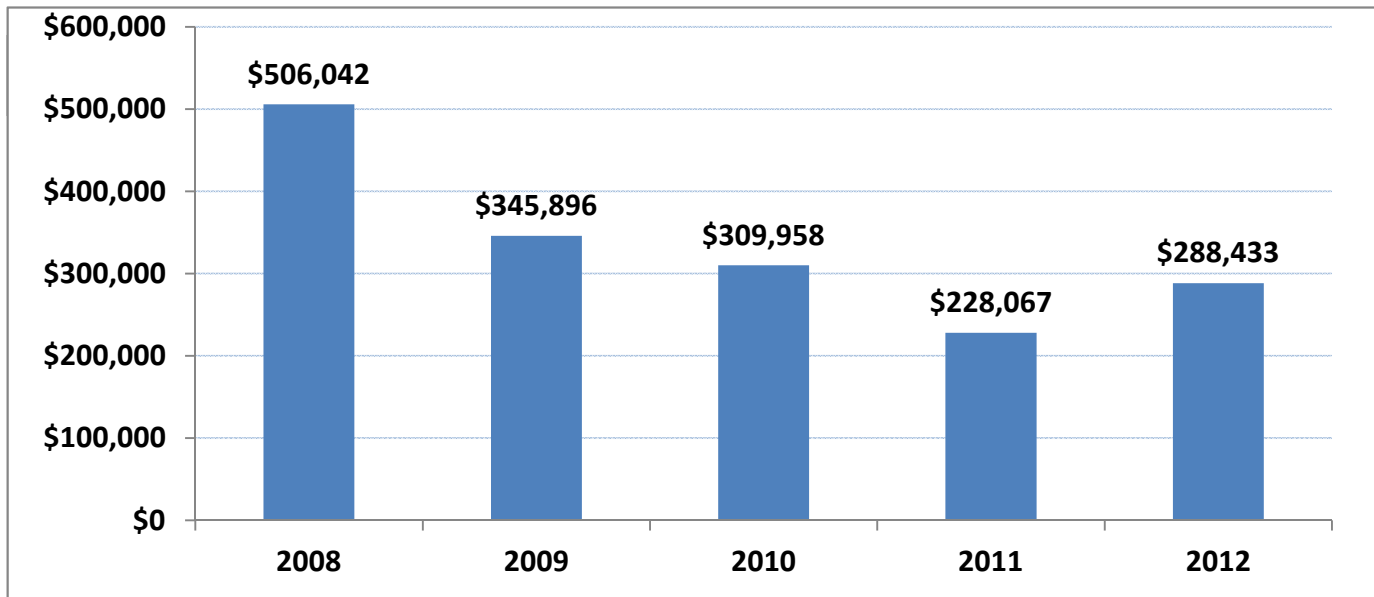


Median price means half the prices were below and half are above the given price.

Kaua'i Median Condominium Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|----------------|----------------|---------------|
| January | \$586,000 | \$254,000 | \$335,000 | \$219,000 | \$200,000 | -56.66% | 31.89% | -34.63% | -8.68% |
| February | \$565,000 | \$290,000 | \$370,000 | \$144,500 | \$312,500 | -48.67% | 27.59% | -60.95% | 116.26% |
| March | \$677,500 | \$220,000 | \$345,000 | \$187,450 | \$295,000 | -67.53% | 56.82% | -45.67% | 57.38% |
| April | \$420,000 | \$222,250 | \$298,750 | \$204,900 | \$287,500 | -47.08% | 34.42% | -31.41% | 40.31% |
| May | \$330,000 | \$330,000 | \$180,000 | \$216,000 | \$264,500 | 0.00% | -45.45% | 20.00% | 22.45% |
| June | \$695,000 | \$385,000 | \$325,000 | \$282,500 | \$304,900 | -44.60% | -15.58% | -13.08% | 7.93% |
| July | \$435,000 | \$530,000 | \$362,500 | \$207,450 | \$252,800 | 21.84% | -31.60% | -42.77% | 21.86% |
| August | \$299,000 | \$313,000 | \$290,000 | \$262,000 | \$312,500 | 4.68% | -7.35% | -9.66% | 19.27% |
| September | \$495,000 | \$501,500 | \$260,000 | \$235,500 | \$325,000 | 1.31% | -48.16% | -9.42% | 38.00% |
| October | \$520,000 | \$435,000 | \$217,500 | \$250,000 | \$350,000 | -16.35% | -50.00% | 14.94% | 40.00% |
| November | \$425,000 | \$300,000 | \$390,000 | \$212,500 | \$294,000 | -29.41% | 30.00% | -45.51% | 38.35% |
| December | \$625,000 | \$370,000 | \$345,750 | \$315,000 | \$262,500 | -40.80% | -6.55% | -8.89% | -16.67% |
| TOTAL: | \$506,042 | \$345,896 | \$309,958 | \$228,067 | \$288,433 | -31.65% | -10.39% | -26.42% | 26.47% |

Condominium Year-End Median Totals

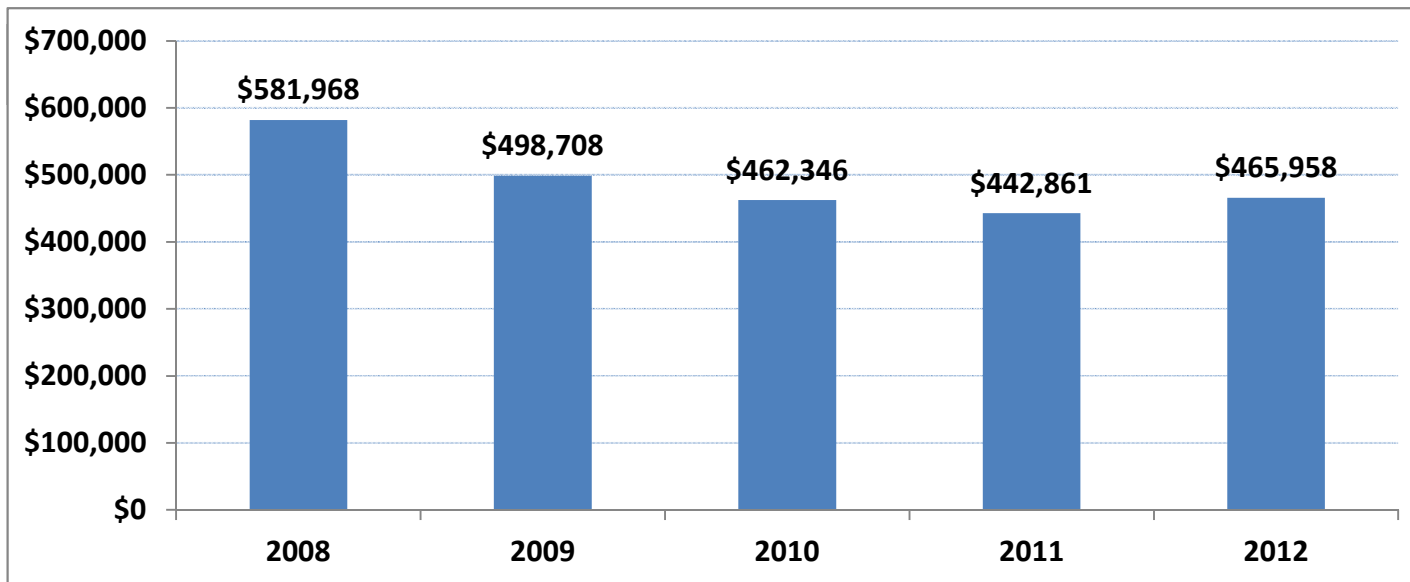


Median price means half the prices were below and half are above the given price.

Maui Median Single-Family Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|---------------|---------------|--------------|
| January | \$563,225 | \$558,000 | \$464,500 | \$495,415 | \$408,000 | -0.93% | -16.76% | 6.66% | -17.64% |
| February | \$624,391 | \$545,000 | \$504,150 | \$495,415 | \$399,000 | -12.71% | -7.50% | -1.73% | -19.46% |
| March | \$620,000 | \$504,500 | \$460,000 | \$450,000 | \$432,500 | -18.63% | -8.82% | -2.17% | -3.89% |
| April | \$577,500 | \$497,000 | \$465,000 | \$500,000 | \$479,500 | -13.94% | -6.44% | 7.53% | -4.10% |
| May | \$567,000 | \$482,500 | \$442,000 | \$418,000 | \$382,250 | -14.90% | -8.39% | -5.43% | -8.55% |
| June | \$687,500 | \$495,000 | \$480,000 | \$429,000 | \$575,500 | -28.00% | -3.03% | -10.63% | 34.15% |
| July | \$610,000 | \$532,000 | \$500,000 | \$394,500 | \$491,000 | -12.79% | -6.02% | -21.10% | 24.46% |
| August | \$645,000 | \$500,000 | \$460,000 | \$410,000 | \$520,000 | -22.48% | -8.00% | -10.87% | 26.83% |
| September | \$537,500 | \$440,000 | \$440,000 | \$412,000 | \$437,500 | -18.14% | 0.00% | -6.36% | 6.19% |
| October | \$509,500 | \$488,500 | \$427,500 | \$482,500 | \$487,000 | -4.12% | -12.49% | 12.87% | 0.93% |
| November | \$472,000 | \$465,000 | \$445,000 | \$422,500 | \$467,500 | -1.48% | -4.30% | -5.06% | 10.65% |
| December | \$570,000 | \$477,000 | \$460,000 | \$405,000 | \$511,750 | -16.32% | -3.56% | -11.96% | 26.36% |
| TOTAL: | \$581,968 | \$498,708 | \$462,346 | \$442,861 | \$465,958 | -14.31% | -7.29% | -4.21% | 5.22% |

Single-Family Year-End Median Totals

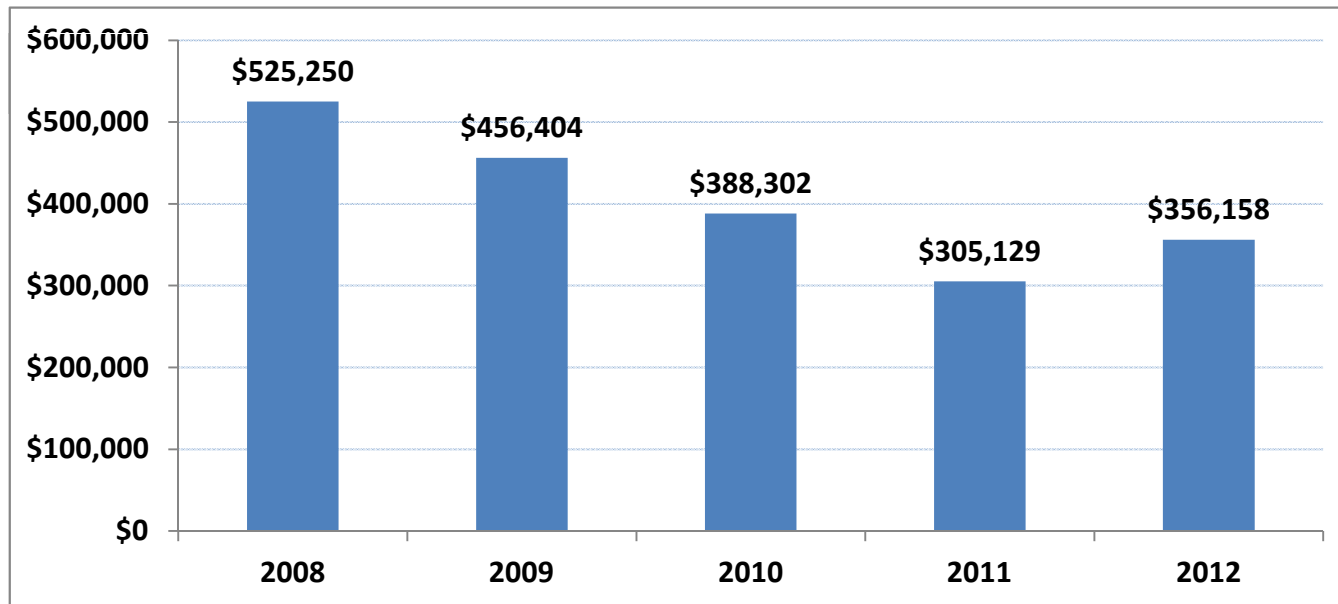


Median price means half the prices were below and half are above the given price.

Maui Median Condominium Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|----------------|----------------|---------------|
| January | \$610,000 | \$805,000 | \$404,000 | \$295,000 | \$339,000 | 31.97% | -49.81% | -26.98% | 14.92% |
| February | \$575,000 | \$692,500 | \$424,000 | \$295,000 | \$330,000 | 20.43% | -38.77% | -30.42% | 11.86% |
| March | \$538,500 | \$468,000 | \$499,000 | \$289,000 | \$370,000 | -13.09% | 6.62% | -42.08% | 28.03% |
| April | \$600,000 | \$410,000 | \$450,000 | \$338,603 | \$399,000 | -31.67% | 9.76% | -24.75% | 17.84% |
| May | \$512,500 | \$399,000 | \$410,000 | \$349,500 | \$336,000 | -22.15% | 2.76% | -14.76% | -3.86% |
| June | \$577,500 | \$469,000 | \$435,000 | \$294,500 | \$372,990 | -18.79% | -7.25% | -32.30% | 26.65% |
| July | \$575,000 | \$417,000 | \$390,000 | \$320,000 | \$320,000 | -27.48% | -6.47% | -17.95% | 0.00% |
| August | \$625,000 | \$310,000 | \$310,000 | \$266,000 | \$342,450 | -50.40% | 0.00% | -14.19% | 28.74% |
| September | \$388,500 | \$307,500 | \$315,635 | \$334,950 | \$339,563 | -20.85% | 2.65% | 6.12% | 1.38% |
| October | \$385,000 | \$400,842 | \$320,000 | \$310,000 | \$351,495 | 4.11% | -20.17% | -3.13% | 13.39% |
| November | \$399,000 | \$399,000 | \$349,990 | \$265,000 | \$390,945 | 0.00% | -12.28% | -24.28% | 47.53% |
| December | \$517,000 | \$399,000 | \$352,000 | \$304,000 | \$382,450 | -22.82% | -11.78% | -13.64% | 25.81% |
| TOTAL: | \$525,250 | \$456,404 | \$388,302 | \$305,129 | \$356,158 | -13.11% | -14.92% | -21.42% | 16.72% |

Condominium Year-End Median Totals

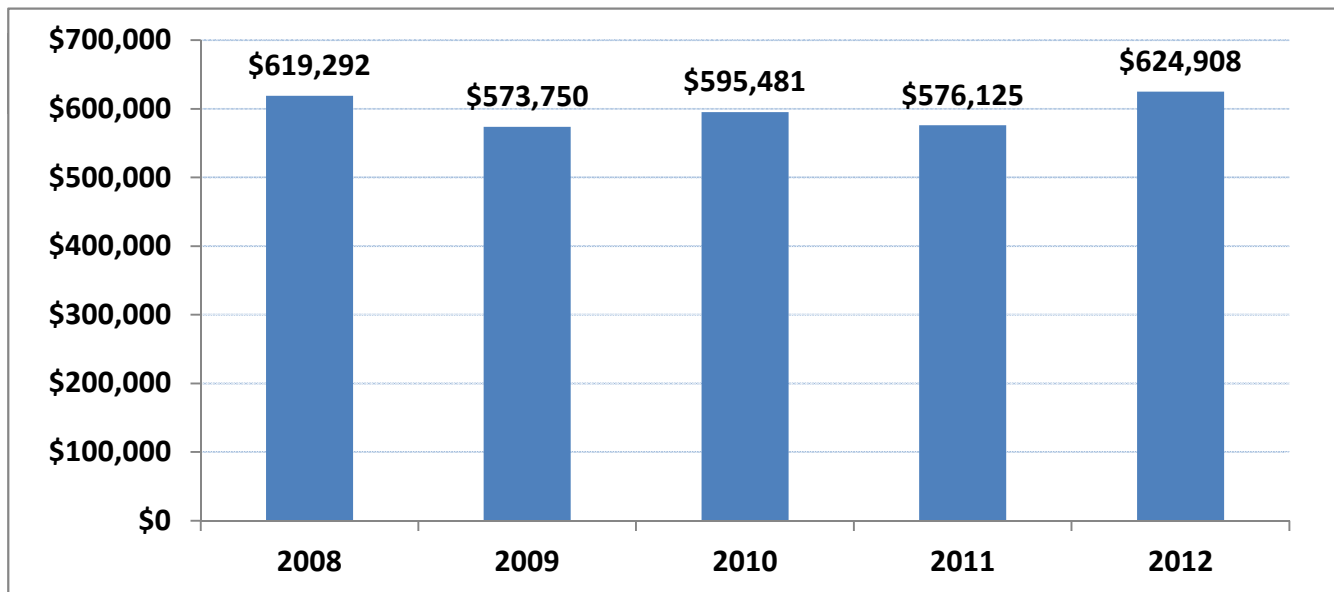


Median price means half the prices were below and half are above the given price.

O'ahu Median Single-Family Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|--------------|---------------|--------------|
| January | \$600,000 | \$539,500 | \$595,000 | \$570,000 | \$618,900 | -10.08% | 10.29% | -4.20% | 8.58% |
| February | \$599,000 | \$550,000 | \$575,000 | \$570,000 | \$625,000 | -8.18% | 4.55% | -0.87% | 9.65% |
| March | \$628,000 | \$575,000 | \$600,000 | \$548,500 | \$625,000 | -8.44% | 4.35% | -8.58% | 13.95% |
| April | \$639,000 | \$599,000 | \$565,000 | \$585,000 | \$600,000 | -6.26% | -5.68% | 3.54% | 2.56% |
| May | \$649,500 | \$542,000 | \$600,000 | \$595,000 | \$664,000 | -16.55% | 10.70% | -0.83% | 11.60% |
| June | \$625,000 | \$570,000 | \$582,500 | \$562,500 | \$620,000 | -8.80% | 2.19% | -3.43% | 10.22% |
| July | \$620,000 | \$595,000 | \$604,500 | \$591,000 | \$635,000 | -4.03% | 1.60% | -2.23% | 7.45% |
| August | \$635,000 | \$560,000 | \$641,277 | \$557,500 | \$609,000 | -11.81% | 14.51% | -13.06% | 9.24% |
| September | \$590,000 | \$605,000 | \$620,000 | \$570,000 | \$637,000 | 2.54% | 2.48% | -8.06% | 11.75% |
| October | \$625,000 | \$604,500 | \$592,500 | \$579,000 | \$625,000 | -3.28% | -1.99% | -2.28% | 7.94% |
| November | \$594,500 | \$590,000 | \$585,000 | \$580,000 | \$640,000 | -0.76% | -0.85% | -0.85% | 10.34% |
| December | \$626,500 | \$555,000 | \$585,000 | \$605,000 | \$600,000 | -11.41% | 5.41% | 3.42% | -0.83% |
| TOTAL: | \$619,292 | \$573,750 | \$595,481 | \$576,125 | \$624,908 | -7.35% | 3.79% | -3.25% | 8.47% |

Single-Family Year-End Median Totals

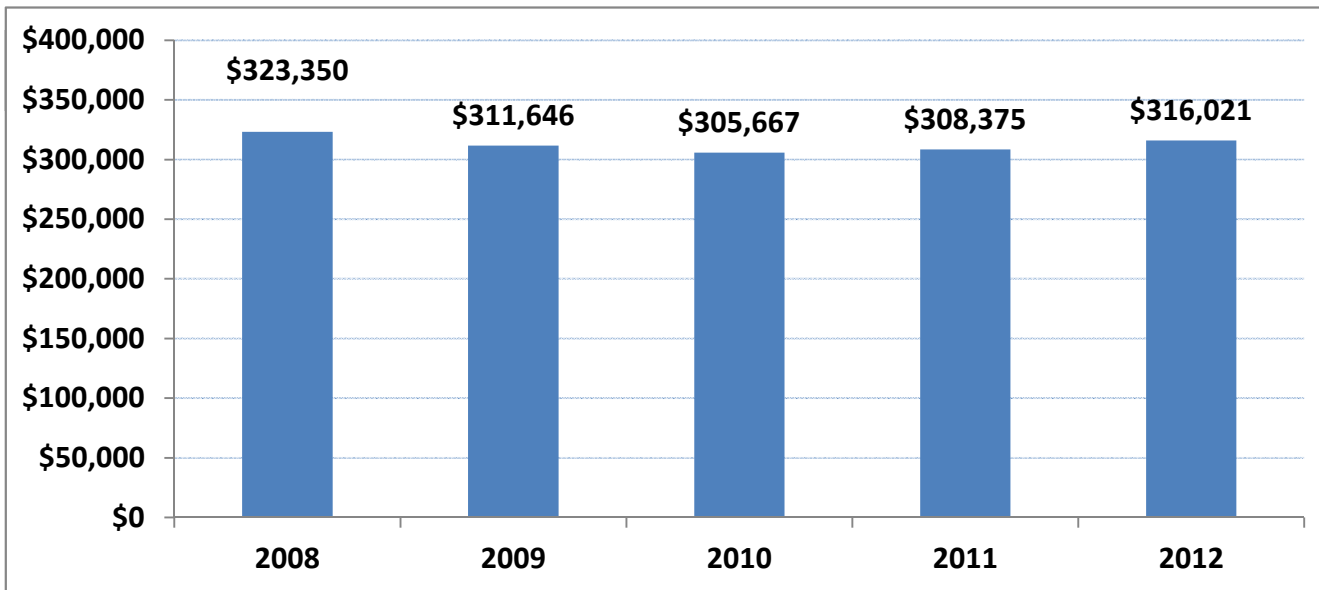


Median price means half the prices were below and half are above the given price.

O'ahu Median Condominium Sales Price 5-Year Comparison

| | 2008 | 2009 | 2010 | 2011 | 2012 | % Change ('08-'09) | ('09-'10) | ('10-'11) | ('11-'12) |
|---------------|------------------|------------------|------------------|------------------|------------------|--------------------|---------------|--------------|--------------|
| January | \$324,000 | \$305,000 | \$299,000 | \$291,000 | \$305,000 | -5.86% | -1.97% | -2.68% | 4.81% |
| February | \$335,000 | \$297,000 | \$299,000 | \$320,000 | \$315,000 | -11.34% | 0.67% | 7.02% | -1.56% |
| March | \$329,300 | \$300,000 | \$310,000 | \$315,000 | \$311,750 | -8.90% | 3.33% | 1.61% | -1.03% |
| April | \$327,000 | \$308,000 | \$307,000 | \$305,000 | \$319,000 | -5.81% | -0.32% | -0.65% | 4.59% |
| May | \$337,300 | \$300,000 | \$305,000 | \$290,000 | \$300,000 | -11.06% | 1.67% | -4.92% | 3.45% |
| June | \$327,500 | \$310,000 | \$300,000 | \$301,000 | \$297,000 | -5.34% | -3.23% | 0.33% | -1.33% |
| July | \$329,900 | \$307,250 | \$300,000 | \$277,000 | \$320,000 | -6.87% | -2.36% | -7.67% | 15.52% |
| August | \$328,000 | \$390,000 | \$303,000 | \$300,000 | \$320,000 | 18.90% | -22.31% | -0.99% | 6.67% |
| September | \$296,000 | \$309,500 | \$330,000 | \$316,500 | \$319,500 | 4.56% | 6.62% | -4.09% | 0.95% |
| October | \$325,000 | \$300,000 | \$300,000 | \$305,000 | \$325,000 | -7.69% | 0.00% | 1.67% | 6.56% |
| November | \$316,200 | \$310,500 | \$315,000 | \$395,000 | \$325,000 | -1.80% | 1.45% | 25.40% | -17.72% |
| December | \$305,000 | \$302,500 | \$300,000 | \$285,000 | \$335,000 | -0.82% | -0.83% | -5.00% | 17.54% |
| TOTAL: | \$323,350 | \$311,646 | \$305,667 | \$308,375 | \$316,021 | -3.62% | -1.92% | 0.89% | 2.48% |

Condominium Year-End Median Totals



Median price means half the prices were below and half are above the given price.